

**The Access Bank UK Limited**  
Annual Report and Accounts 2014

# TRANSFORMING OUR BUSINESS



The Access Bank UK's objective is to grow the international business of Access Bank Group through excellence in customer service and innovative solutions in trade finance, commercial banking and asset management. Following a transformative year of growth and diversification for the Bank in 2014, its scope for doing so has now increased significantly.

We are licensed and regulated by the UK's Prudential Regulation Authority and Financial Conduct Authority (PRA and FCA), and are therefore in a strong position to support opportunities in OECD markets for Access Bank Group customers. At the same time, our position as Access Bank Group's OECD operational hub supports the flow of investment into markets in Nigeria, Sub-Saharan and West Africa. We are a wholly owned subsidiary of Access Bank Plc, a Nigerian Stock Exchange listed company.

We take the time to build long-term relationships and work closely with our customers to understand their goals in order to create a strategy designed to meet their needs. We provide constant support and development opportunities for our employees which is reflected in their dedication and professionalism. We are led by a team of accomplished individuals determined to deliver superior financial solutions to both businesses and individuals. Our staff are highly experienced with many having spent time working in the West African and international marketplaces.

Like our parent, we are committed to developing a sustainable business model for the environment in which we operate. Our commitment to business sustainability is reflected in our moderate appetite for risk, our passion for customer service, and our commitment to building long-term relationships by working in partnership with our customers.

We play a key role in our Group's vision to be the most respected bank in Africa. And as part of this role, we refuse to chase unsustainable yields as a route to growth. Instead, we focus on building our business through the strength of our customer relationships.

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# 2014 Highlights

## Operational highlights

Lead syndicator for a key Nigerian bank delivering a \$52.5m trade loan

Launch of one and two-year Sensible Savings fixed-rate retail savings bonds

Received approval from the PRA/FCA for High Net Worth Regulated Execution-only Mortgage products

## Financial highlights

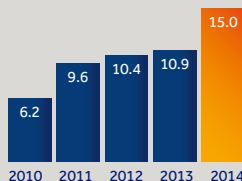
Operating income increased 37% year-on-year to £15.0m

Pre-tax profits increased 138% year-on-year to £5.0m

Post-tax profit increased 69% year-on-year to £3.9m

### OPERATING INCOME (£m)

£15.0m  
+37%



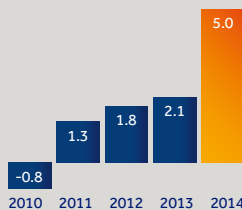
### OPERATING COSTS (£m)

£10.0m  
+13%



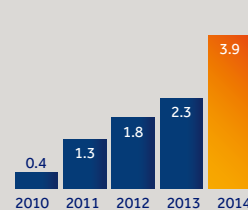
### PRE-TAX PROFITS (£m)

£5.0m  
+138%



### POST-TAX PROFIT (£m)

£3.9m  
+69%



The growth The Access Bank UK achieved during the year was built squarely upon our commitment to customer service and through the implementation of our six core values: Excellence; Passion for customers; Innovation; Empowered employees; Professionalism and Leadership.

You can find more details about our values on pages 4 and 5.

## Strategic Business Units overview

The Access Bank UK is a wholly owned subsidiary of Access Bank Group plc. We provide Trade Finance, Commercial Banking and Asset Management services for clients of Access Bank Group in their dealings with OECD markets, and support companies exporting to African markets.

The Access Bank UK is regulated by the UK's Prudential Regulation Authority and Financial Conduct Authority (PRA and FCA). All of our IT systems are independent, wholly located in the UK, and adhere to these authorities' standards of data collection and management.

Our operations comprise the following three **Strategic Business Units**:



## Trade Finance

OECD trade finance hub for Access Bank Group.

Confirming bank for customers of Access Bank Group and exporters to African markets.

Correspondent bank to institutions in Nigeria and other countries in Sub-Saharan Africa.

Active as a leader and participant in syndicated loans for clients.

Approved correspondent and trade finance bank for the Central Bank of Nigeria (CBN).

Issues Letters of Credit on behalf of the Nigerian government and Nigerian National Petroleum Company (NNPC).

Accredited by IFC (World Banking Commercial Arm).

Correspondent banking transactions:

**\$330.4m +53% yoy**

## Commercial Banking

Relationship-based service for corporate and private customers encompassing bank accounts, international transfers, foreign exchange transactions and a range of Dollar, Sterling and Euro deposit-based products.

Bespoke trade finance solutions to facilitate the import of goods into Nigeria and other Sub-Saharan African countries.

Offers both investment and owner-occupied loans on UK properties.

Packaged trade finance income:

**\$1.1m +52.7% yoy**

Property lending book:

**\$18.6m +124% yoy**

## Asset Management

Relationship-based service provided in conjunction with Lagos-based private banking team.

Provides bespoke discretionary portfolio management services, bringing worldwide investment products to high net worth customers primarily in Nigeria, Ghana and Sub-Saharan Africa.

Investor visa product provides a route to a UK passport through investing in qualifying assets.

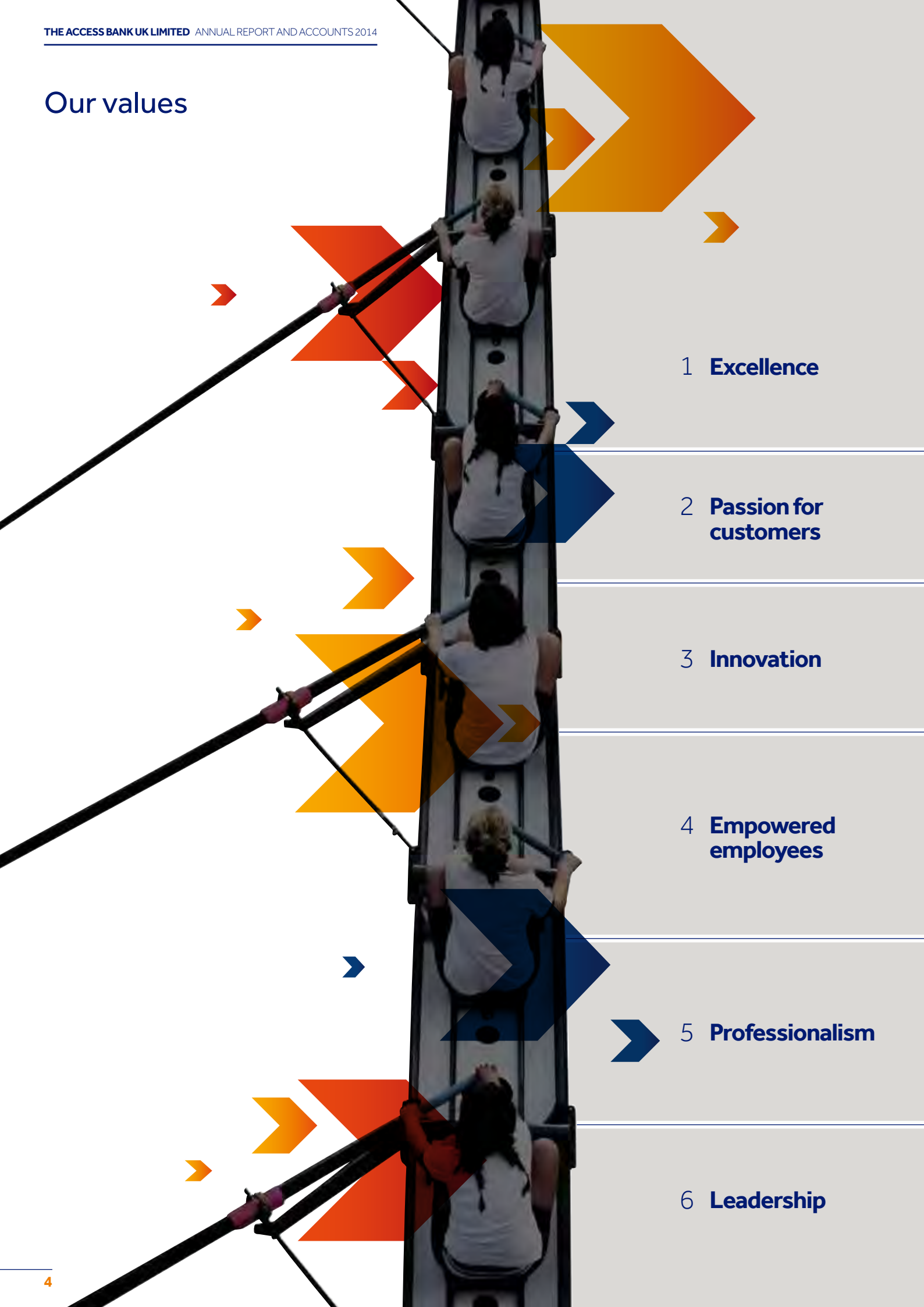
Lending services through portfolio and other asset instruments.

Assets under management:

**\$51.5m +12.2% yoy**



# Our values



1 **Excellence**

2 **Passion for customers**

3 **Innovation**

4 **Empowered employees**

5 **Professionalism**

6 **Leadership**

The Access Bank UK's six key values have informed our second five-year plan and our approach to meeting the targets within it. These values are also shared with Access Bank Group as a whole.

- Surpassing ordinary standards to be the best in all that we do
  - Setting the standard for what it means to be exceptional
  - Never losing sight of our commitment to excellence, even when the going gets tough
  - Remembering that excellence requires dedication and commitment
  - Our approach is not that of excellence at all costs – it is excellence on all fronts so that we deliver outcomes that are economically, environmentally and socially responsible.
- 
- We live to serve our customers
  - In addition to delivering excellent customer service, we will be focusing on our corporate responsibilities as a bank, supporting growth and opportunity in Africa and elsewhere.
- 
- Identifying new market needs and opportunities
  - Creativity, invention, inspiration, exploration
  - Pioneering new ways of doing things, new products and services, new approaches to clients/customers
  - Being first, testing the waters, pushing boundaries
  - Going from concept to market/reality
  - Anticipating and responding quickly to market needs with the right technology, products and services to achieve customer objectives.
- 
- Recruiting and retaining the right people and teams based on shared values and vision
  - Developing our people to become world-class professionals
  - Encouraging a sense of ownership at individual level whilst fostering team spirit and loyalty to a shared vision
  - Promoting a sense of belonging and community
  - Facilitating continuous learning by providing the training, tools and coaching to help our people grow
  - Helping our people to take care of their health
  - Pursuing a positive work/life balance for increased productivity and improved employee satisfaction
  - Encouraging a diverse workforce; respect for and appreciation of differences in ethnicity, gender, age, national origin, disability and religion.
- 
- Putting our best foot forward in everything we do, especially in high-pressure situations
  - Consistently bringing the best of our knowledge and expertise to the table in all of our interactions with our stakeholders
  - Setting the highest standards in our work ethic, behaviours and activities, in the way we treat our customers and – just as importantly – each other
  - Putting our customers' needs ahead of our own
  - Maintaining composure and clear thinking at all times
  - Ensuring continuous learning; through continuous growth and career development.
- 
- Leading by example, leading with guts
  - Being first, being the best, sometimes being the only
  - Courage to be the change we want to see
  - Setting the standard
  - Challenging the status quo
  - Market-making
  - Self-awareness in being able to maintain a balanced assessment of externalities and costs incurred in the pursuit of leadership.

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Guided by our values

# EXCELLENCE



- Surpassing ordinary standards to be the best in all that we do
- Setting the standard for what it means to be exceptional
- Never losing sight of our commitment to excellence, even when the going gets tough
- Remembering that excellence requires dedication and commitment
- Our approach is not that of excellence at all costs – it is excellence on all fronts so that we deliver outcomes that are economically, environmentally and socially responsible.



## Our business model

### Summary

Our success in establishing The Access Bank UK has been built on ensuring that we develop strong relationships with our customers. This enables us to understand and anticipate their individual needs better, which also serves to reduce the operational risk of the Bank.

Our relationship-based approach has driven the delivery of our key milestones, which you can find on the following page.

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### Developing our business model

This philosophy has enabled us to deliver continued growth under our second five-year plan. We have expanded and diversified our income strategy to ensure strong growth that is not overly dependent on any one region or market. We are confident that our passion for customers, coupled with this approach, will ensure that we continue to make significant progress across all areas of the Bank.



### Our vision

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To be the world's most respected African bank.

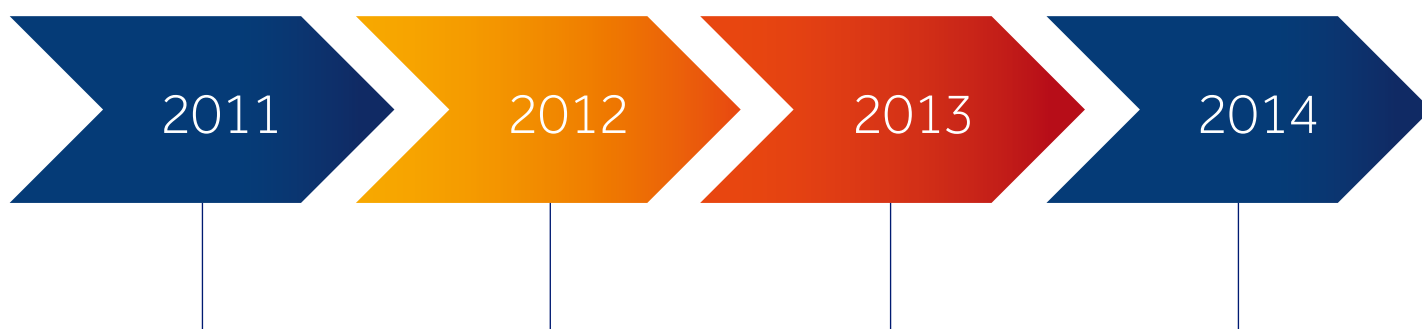


### Our mission

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Setting standards for sustainable business practices that unleash the talents of our employees, deliver superior value to our customers and provide innovative solutions for the markets and communities we serve.

## Our milestones



### **Became the established OECD hub for Access Bank Group**

The Access Bank UK's confirmation is now accepted on a global basis. In 2011, The Access Bank UK became the first Nigerian bank to be accredited by the Central Bank of Nigeria as a trade finance and correspondent bank. The Access Bank UK is also recognised by the IFC.

### **Obtained Investors in People (IIP) accreditation**

The Access Bank UK achieved IIP accreditation in 2011, which was upgraded to Bronze in 2014.

### **Embedded a sustainable business model**

The Access Bank UK's Risk Appetite Statement clearly defines a moderate appetite for risk. This appetite governs our approach to trade finance, foreign exchange, the placement of our balance sheet, and counterparty risk – and the strong growth delivered within this framework testifies to the sustainability of our business model.

### **Established broad income streams**

We have diversified our business successfully through significant and growing contributions from all three business units, and a broadening range of products. We now offer 18 separate banking products and services, and continue to look at opportunities for enhancing and expanding our product range to meet customers' requirements.

### **Fifth anniversary**

The Access Bank UK's fifth anniversary and successful completion of the first five-year plan culminated in the most profitable year since the Bank was authorised.

### **Launched first institutional portfolio**

The first institutional portfolio offered by our Asset Management SBU significantly broadened the range of offshore money management options that we are able to offer private customers.

### **Took a lead role in syndication activity**

We successfully led the syndication of a \$52.5m, one-year trade loan for a key Nigerian bank, making the transition from syndication participant to syndication leader. This is a significant development for The Access Bank UK, enabling us to broaden the range of trade facilities that we offer, and build our reputation in the syndication market.

### **Launched retail savings bonds in the UK**

Our one-year and two-year fixed-rate retail savings bonds offer UK residents competitive rates on savings, and open up a new channel of business for our Commercial Banking operation.

### **Received approval for High Net Worth Regulated Execution-only Mortgage products**

The Access Bank UK secured approval to expand our range of loans for property purchases in the UK, enabling us to offer loans on owner-occupied properties in addition to buy-to-let investments.

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Guided by our values

# PASSION FOR CUSTOMERS

- We live to serve our customers
- In addition to delivering excellent customer service, we will be focusing on our corporate responsibilities as a bank, supporting growth and opportunity in Africa and elsewhere.



## Chairman's statement



**MR HERBERT WIGWE**  
Chairman and Non-Executive Director

It has been a year of significant change for Access Bank Group's home markets as well, and those changes have only increased the value of The Access Bank UK to the Group as a whole.

**This has been a transformational year for The Access Bank UK: a year in which we achieved our fastest rate of growth to date with profits more than doubling on the back of a broader and more diversified revenue base.**

It has been a year of significant change for Access Bank Group's home markets as well, and those changes have only increased the value of The Access Bank UK to the Group as a whole. The transformation achieved in the UK this year positions us extremely well for the opportunities that broader changes in Nigeria and Sub-Saharan Africa will bring.

Nigeria recently overtook South Africa to become the largest and fastest-growing economy in the continent. Trade finance plays a vital role in that growth, and a sustainable, credible OECD-regulated hub such as The Access Bank UK is strongly positioned to take a key role in the flow of goods and investment that result from it. The Access Bank UK provides Access Bank Group clients in Nigeria, Ghana and our other Sub-Saharan African countries with a trusted partner to support their trade dealings in international markets; a partner that genuinely understands their business through a face-to-face relationship in their home market, and can therefore support them on reasonable and competitive terms. For our private clients, that trusted partner is able to provide them with a broad range of choices for managing wealth in offshore markets, delivering the more complete service that they deserve.

As political and economic conditions evolve in Nigeria, international credibility becomes all the more integral to the strategy of the Group as a whole. Continued low oil prices have impacted on the Nigerian economy and the value of the Naira. However, continued growth for the economy points to reduced reliance on oil and a growing role for broader international trade. And the transition of power from one civilian president to another that followed the election of 2015 is another promising sign.

In this context, the fact that The Access Bank UK's confirmation is now accepted as a matter of course in international markets is a huge asset to our Group. The packaged trade finance solutions developed are also increasingly setting the standards when it comes to facilitating the flow of goods to African markets. The Access Bank UK's transition from participating in syndication

activity to leading it, which it took this year, raises the global profile of Access Bank Group in general. These are advances that make a significant positive impact on the financial performance of our UK bank, together with the international reputation that our Group enjoys.

The development of The Access Bank UK has proceeded in line with our current five-year plan for the Bank, which identified 2014 as an important and transformative year. Our five-year plan now anticipates continued but controlled growth. Access Bank Group will remain integral to our strategic plans for The Access Bank UK, as we continue to build on this close working relationship. In addition we will continue to diversify the other income streams established during 2014. We will respond to needs and opportunities as they emerge, for example through our retail savings offering targeting the UK market, or through our plans to open a representative office establishing a presence for the Bank in Dubai during the first half of 2015.

We are proud of the philosophy that has underpinned this transformative year for The Access Bank UK. All of the advances achieved this year have been guided by the core principles of our Group. The Access Bank UK has continued to operate with the same sustainable, relationship-based approach on which it was founded. It refuses to chase yield, and refuses to compromise its moderate appetite for risk. The growth it has achieved in the last year has been built squarely upon a commitment to customer service. The Bank's value has been created through sustainable values, and it is this that provides the greatest confidence in the future.

To this end, I would like to once again extend my thanks to all of those working for The Access Bank UK, whose commitment and integrity have been central to its success this year. However, above all else, we know that our relationship-based approach to banking cannot work without the growth and support of our customers.

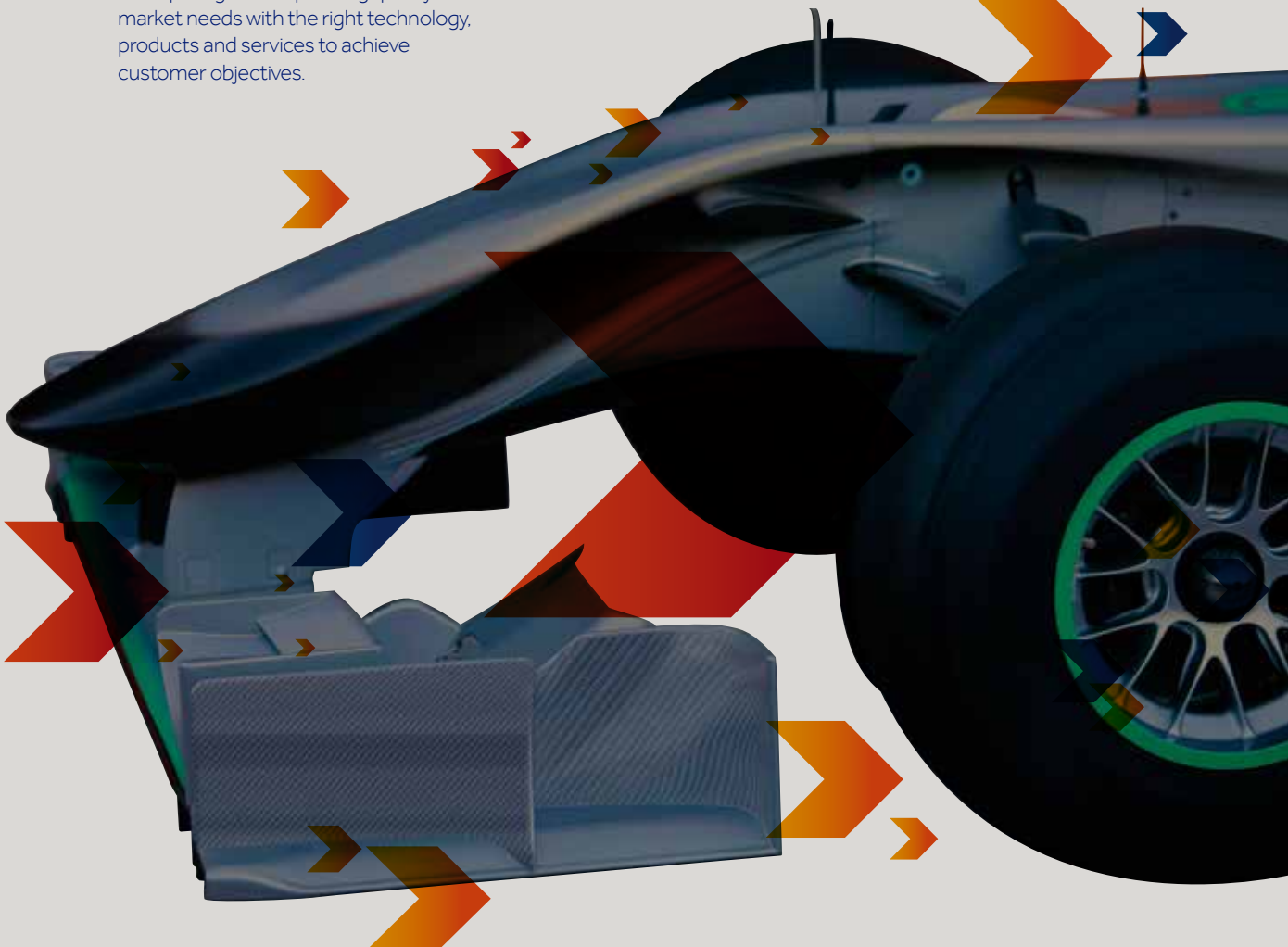
Thank you for your continuing support.

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Guided by our values

# INNOVATION

- Identifying new market needs and opportunities
- Creativity, invention, inspiration, exploration
- Pioneering new ways of doing things, new products and services, new approaches to clients/customers
- Being first, testing the waters, pushing boundaries
- Going from concept to market/reality
- Anticipating and responding quickly to market needs with the right technology, products and services to achieve customer objectives.



## Chief Executive's review



**MR JAMIE SIMMONDS**  
Chief Executive Officer

**When we set out our second five-year plan for The Access Bank UK, we identified 2014 as a critical year for our strategy; a year in which we intended the Bank to achieve a step-change in terms of growth, international profile and diversified revenue streams. I am pleased to report that The Access Bank UK has delivered just such a transformational year.**

This was the most successful year since the founding of the Bank in 2008 and amounts to a genuine transformation for our business. Our operating income grew 37% year-on-year to more than £15m, the fastest rate of growth that we have achieved to date. We grew profit before tax by 138% to reach more than £5m and for the first time, more than 50% of the income generated by The Access Bank UK came through activities that were independent of the broader Access Bank Group.

We continued to invest significantly in developing our employees' skills, and ensuring that they continue to set new standards in customer service. At the same time, we reduced the assets on our balance sheet in a controlled manner to £466m, reflecting a more robust and stable asset base.

This year of accelerated growth was achieved whilst continuing to operate within The Access Bank UK's moderate appetite for risk, and has been built upon our relationship-based business model. Our relationship-based approach focuses on developing products and services in response to established demand from our existing customers, and leveraging our knowledge of businesses in Nigeria and Sub-Saharan Africa to tailor our approach to each of our customer needs.

### **2014 Performance by business unit**

Our Trade Finance SBU was the key driver of growth through the year. Profits increased substantially to £4.3m through a broader base of products. Where our Trade Finance activity was once dominated by petroleum products and our role as a confirming bank for Access Bank Group and its subsidiaries, we have now significantly increased our role as a correspondent bank for other banks in Nigeria and Ghana. Revenues from correspondent banking activity more than doubled to £1.8m year-on-year. We have also grown our capabilities and level of involvement in syndication activity, growing our income by 27% and taking a lead role in syndication for the first time for a key Nigerian bank that raised \$52.5m.

Our Commercial Banking operation continues to make good progress, and grew all areas of its business in line with our targets for the year. Key developments included the continued growth of our specialist Packaged Trade Finance solutions, which support businesses in Nigeria and other Sub-Saharan African markets in sourcing goods from Europe and elsewhere, and more than doubled in size during 2014. There was also strong growth in our property book with more than £21m in investment property loans by the year-end. Our first savings products targeted at UK nationals, a range of fixed savings bonds offering highly competitive interest rates, delivered strong growth with more than £5m of funds invested by the year-end.



Our Private Banking business accelerated its journey towards profitability and is on course to deliver its first net profit to the Bank in 2015. We have enhanced our investor visa product, increasing the range of investments available and adding a broader range of services in areas such as property investments. Both our Commercial Bank and Private Banking operations will benefit from being able to provide owner-occupied property loans to high net worth individuals, which we will launch in the second half of 2015.

The Access Bank UK's Treasury function continues to deliver secure and effective management of the Bank's balance sheet, meeting all of the increased regulatory demands for liquidity management. In line with our moderate appetite for risk and our refusal to chase yield, the Treasury SBU acts as an essential support for our other business operations.

This was the most successful year since the founding of the Bank in 2008 and amounts to a genuine transformation for our business. Our operating income grew 37% year-on-year to more than £15m, the fastest rate of growth that we have achieved to date.

#### **Investing in our people**

The transformation in business performance in 2014 reflects our continued investment in our people. We have invested selectively in increasing headcount but more importantly in supporting the development and increasing the expertise of our existing employees. In light of this, we are proud not only to have retained our Investors in People accreditation but also to have advanced to Bronze status. We are also encouraged by our continued pattern of very low employee turnover. Our relationship-based approach to banking rests upon the skills of our people in anticipating and addressing customer needs, and personal development will continue to be an important area of focus for us. We are developing more avenues for our people to contribute to the innovation pipeline of the Bank. Our Great Ideas Award rewards our people for the suggestions they make to improve customer service and promote greater efficiency.

#### **Maintaining high standards in operational systems**

We have continued to invest to ensure that our operational systems are of the highest standard. We invested £500,000 in refreshing and renewing our telephony and IT infrastructure as part of our ongoing commitment to ensure we have operational resilience. We have also approved an upgrade of our core banking system to the Oracle Flexcube platform, which will underpin our continued ability to offer innovative and flexible products.

We have a policy of continuous improvement for our risk and compliance infrastructure. Developments during the year included the launch of a new e-learning platform to embed risk management and reinforce a compliance culture at all levels of our business, together with enhanced controls that ensure the requirements of new customers can be met within our moderate appetite for risk as part of our relationship-based model.

#### **Outlook for 2015**

2014 was the transformational year that we had planned. The next phase will be to build on this through continued, controlled growth.

The continued downward pressure on oil prices will create economic headwinds in Nigeria and other Sub-Saharan African markets, and will impact on the performance of the petroleum-related areas of our Trade Finance business. However, the diversified, relationship-based business model that we have established positions us well to continue to grow during the year ahead. Our Bank will continue to deliver valued goods, services and support to our customers. This fundamental strength of our business has underpinned our success in 2014, and will continue to support our performance going forward.

## Business segment review

The Access Bank UK's mission is to grow the international business of Access Bank Group through our three Strategic Business Units (SBUs), which are actively supported by our Treasury team.



### Trade Finance



### Commercial Banking



### Asset Management

The strategy for each of these SBUs reflects our business-wide approach of growing revenues through excellent service levels and the strength of our customer relationships, whilst maintaining our moderate appetite for risk.

## Trade Finance

Correspondent banking transactions:

**\$330.4m +53% yoy**

Syndication lead arranger:

**\$52.5m<sub>loan</sub>**

Petroleum products income:

**\$2.3m +128% yoy**

**The strong growth achieved by our Trade Finance operation during 2014 was built on diversified revenue streams and the continuing strength of our customer relationships. Both of these advantages position our business well for continued, sustainable growth.**

We took a conscious decision in 2012 to diversify the activities of our Trade Finance business unit. To that end we have balanced our role as a confirming bank for Access Bank Group with increased correspondent bank activity in our own right, a growing role in syndication, and support for the petroleum business in Nigeria and other Sub-Saharan African countries. The expansion of our activity across these areas combined to deliver a step-change in income during 2014. Correspondent bank revenues more than doubled year-on-year to reach £1.8m; income from syndication activities grew by 27%, and we almost doubled our level of activity related to petroleum products. Confirmation from The Access Bank UK is now accepted as a matter of course in international markets and our relationship-based approach helps to make us the preferred partner of correspondent banking customers on an ongoing basis.

The development of our syndication activity has been a key theme of the year, in particular our transition from participating to leading syndications. We took on this role for the first time in the raising of \$52.5m for a key Nigerian bank. The transition to leading syndications is an important one for The Access Bank UK, increasing global recognition whilst providing greater scope for revenue growth.

Our relationship-based model is fundamental to our approach to Trade Finance. It enables us to be selective, consciously deciding on the right transactions for our business, and the appropriate level of exposure for our Bank. Our knowledge of local markets enhances our competitiveness, keeping us close to customers, and enabling us to develop solutions that meet their needs. We expect the strength of such relationships to continue to drive growth during 2015.

## Commercial Banking

Packaged trade finance income:

**\$1.1m +52.7%**

Property lending book:

**£18.6m +124%**

Total number of customers:

**+28% yoy**

**Our Commercial Banking business grew strongly during 2014, supported by the in-depth knowledge of our customers that enables The Access Bank UK to offer innovative, relevant and highly competitive solutions.**

The performance was driven by three core areas of business, which align with the needs of businesses and high net worth individuals in Nigeria and Sub-Saharan Africa. Our Packaged Trade Finance solutions exceeded revenue targets by 37%, our direct trade operations exceeded target by 33%, and our activity in the property sector has established a strong foundation from which we expect to deliver incremental growth in the year ahead.

Our Packaged Trade Finance offering has developed in response to the needs of growing businesses in our selected African markets. It enables The Access Bank UK to leverage our Group's presence in these countries, and with the in-depth knowledge of our customers that this provides, we can offer competitive credit facilities to assist in the process of importing consumer goods to Africa. In parallel to our Packaged Trade Finance offering, we have moved to develop our direct trade lending, meeting a growing demand from customers in the commodities sector for access to UK credit facilities, and increasing our level of growth from this channel. Together these two areas of activity continue to increase the profile of The Access Bank UK in new markets, leading to further opportunities for the Bank as a whole.

Our support for commodities and FMCG businesses in Sub-Saharan Africa creates further opportunities for meeting the needs of the high net worth individuals connected to such businesses. We have broadened the range of services that we offer to this group during 2014, in particular offering more support for investments in UK property with our buy to let product. Following our approval by the PRA/FCA to offer loans on owner-occupied UK properties from Q3 2015 onwards, we expect this area of activity to grow significantly in the year ahead.

In addition to our core, face-to-face operations, the Commercial Banking operation launched its first savings product for UK-based customers during 2014. Our range of Sensible Savings bonds, which can be accessed online and offers competitive rates in the UK since launch, performed above expectations. It represents an area of opportunity that we will continue to explore going forward.

## Asset Management

Total Private Bank customer funds:

**£46m +16%**

Portfolio returns:

**3.52%** based on USD portfolios (pre fees)

Assets under management:

**\$51.5m +12.2%**

**Our Asset Management business unit performed well during the year, continuing on a course that will see it achieve profitability during 2015.**

Growth for Asset Management comes through three overlapping needs for high net worth individuals in Nigeria and other select Sub-Saharan African markets who are looking to manage risk by having a portion of their wealth managed offshore. For some customers, we manage existing funds that they are seeking to invest in the UK and elsewhere; for others we provide loans to leverage such investments; and for some customers we offer a combination of both services. We expect steady growth in all three types of business as we continue to build a reputation as a trusted partner for Africans seeking to manage a portion of their wealth abroad.

Our Asset Management operation is built upon bespoke, high-quality service and we will always balance our pursuit of growth for the business with the requirement to maintain this level of service. To this end, the relationship between Asset Management and Commercial Banking is very important to The Access Bank UK. It enables us to serve customers in the most appropriate way, and meet the needs of those with different levels of assets, without compromising the service that our Asset Management business provides.

Key developments for Asset Management in FY2014 included our success in increasing the level of property loans that we offer, and the development of our investor visa portfolio to include a broader range of investment options.

Our investor visa continues to embody the tailored, individual solutions that we offer for high net worth individuals looking to invest in the UK. Demand for the product remains strong and we continue to meet this demand successfully despite a tightening of regulations over the last two years.

We expect the UK election to have some impact in raising uncertainty and holding back the private investment market slightly during FY2015. However, this will be balanced by the increasingly diversified income base that we have created for our Asset Management business, and the new revenue channel that we have established through the current buy-to-let and new owner-occupied property loans.

# Corporate social responsibility

**The way in which we can balance our economic, environmental and social impact while continuing to grow our business and enhance our reputation is an area of key importance for The Access Bank UK Limited.**

We are committed to developing a long-term relationship with our clients and providing them with an evolving range of products and services to meet their progressing needs.

We are also committed to developing a sustainable business model that can underpin growth and opportunity in Nigeria, Sub-Saharan and West Africa. This commitment is reflected in our values as a business.

### Passion for customers and those empowered through our business

In addition to service excellence, we strive to achieve the following goals for our customers who use our products and services:

- Economic empowerment: enabling them to achieve more through the provision of finance.
- Financial education: helping them to clearly understand how our products and services work.
- Treating customers fairly: building long-term relationships based on trust, fairness and transparency.

### Empowering our employees

We are committed to helping our employees reach their full potential as well as encouraging a sense of ownership at individual level, whilst fostering team spirit and loyalty to a shared vision. As a part of our ongoing commitment and focus on Personal and Corporate Social Responsibility some of our team took part in the 2014 'Race for Life' event.

'Race for Life' is organised by Cancer Research UK, the world's largest independent research and awareness charity. It is a series of 5k and 10k events which are helping raise money to beat all 200 types of cancer. Since 'Race for Life' started in 1994, an incredible six million women have taken part and raised more than £500m for Cancer Research UK.

The Access Bank UK's team has formed a strong team of staff from across the Bank. We were amongst 12,000 participants that braved the blistering temperatures to take part in the 5k race on Sunday, 27 July 2014 in London's Hyde Park. The event was very successful and overall raised £458,768 in total for the charity.

### Supporting the broader community

The Group's Corporate Social Responsibility activities were focused on 'Women and Girl-child Empowerment' and 'Children with Special Abilities' initiatives. The empowerment of women project included provision of books and equipment, an empowerment lecture series, a scholarship award and a mentoring programme. Through the Children with Special Abilities campaign, the employees brought hope to children living with Down's syndrome as well as those who have dedicated their life's work to care for people living with these disabilities.

Alongside this work, Access Bank Group has continued its commitment to a variety of other community initiatives, such as school renovation and adoption projects that improved the quality of education and impacted the lives of over 1,000 pupils.

Access Bank Group supports UNICEF through the high-profile Access Bank Charity Shield polo matches in Nigeria that have run for the past five years in conjunction with 5th Chukker. The sponsorship provides a platform for supporting orphaned and vulnerable children in Nigeria.

The Access Bank UK's Private Bank holds the Annual Access Charity Shield in the UK which provides a foundation for extending this charity partnership to the UK.



The Access Bank UK 'Race for Life' team.



Access Bank PLC employees impacting lives of children with Down's syndrome.



Renovation of Bonny Camp School by the Personal Banking Division.



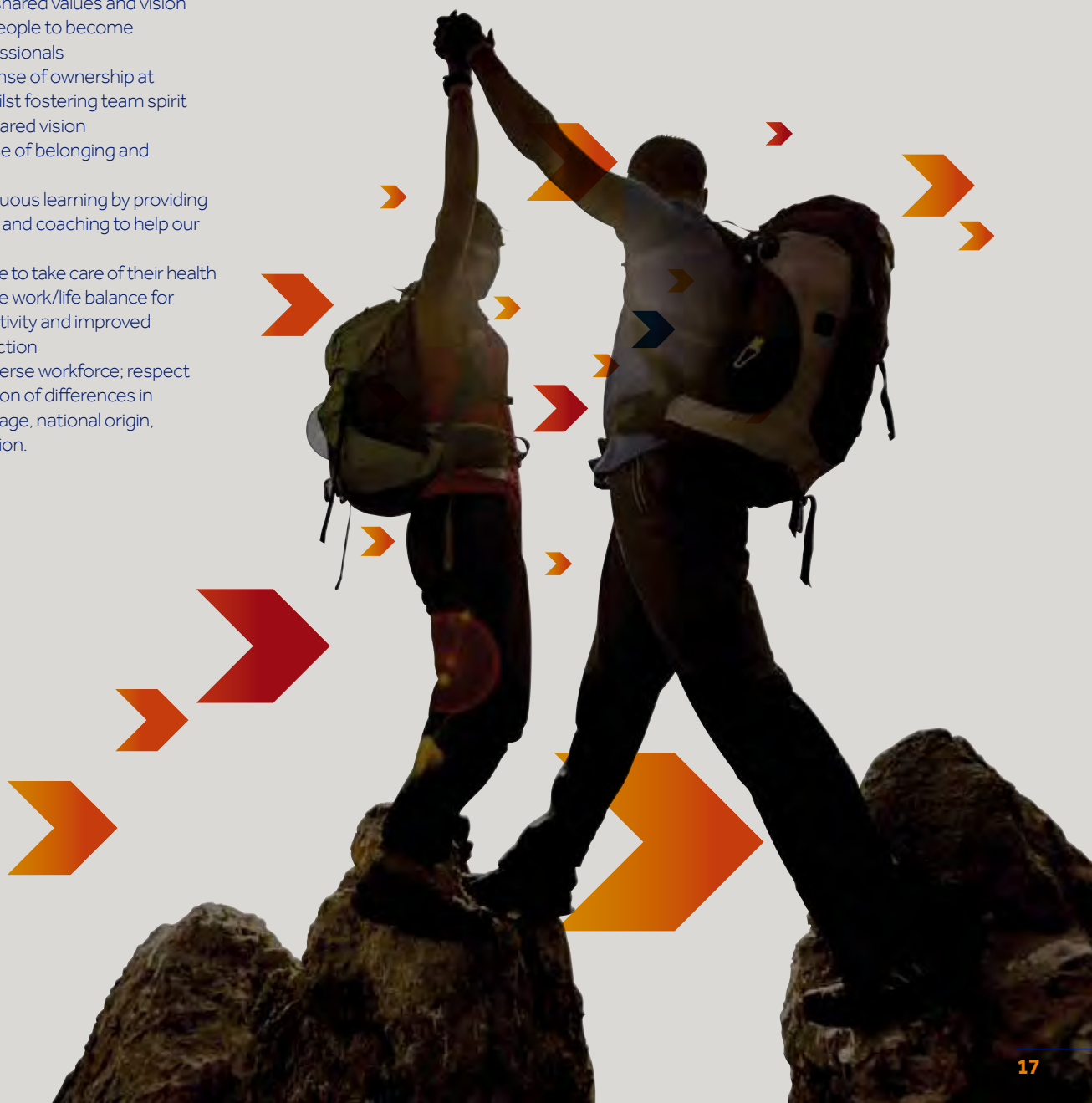
Players in action at Access Bank Charity Shield 2014.

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Guided by our values

# EMPOWERED EMPLOYEES

- Recruiting and retaining the right people and teams based on shared values and vision
- Developing our people to become world-class professionals
- Encouraging a sense of ownership at individual level whilst fostering team spirit and loyalty to a shared vision
- Promoting a sense of belonging and community
- Facilitating continuous learning by providing the training, tools and coaching to help our people grow
- Helping our people to take care of their health
- Pursuing a positive work/life balance for increased productivity and improved employee satisfaction
- Encouraging a diverse workforce; respect for and appreciation of differences in ethnicity, gender, age, national origin, disability and religion.





# Risk management

**The Access Bank UK has established a moderate appetite for risk, which is formalised in our published Risk Appetite Statement. This statement covers all areas of credit, liquidity and operational risk. It is fully aligned with our current five-year plan and defines our development of new products and services.**

Our risk management structure includes established teams dealing with operational, credit, compliance and anti-money laundering risk, and Key Risk Indicators that provide an early warning system for our top ten business risks. We have completed the process of embedding enhanced risk management tools across our business, leveraging our investment in IT infrastructure over recent years.

The Access Bank UK complies with all relevant requirements of the European Banking Authority’s Recovery and Resolution Plan (RRP), with all significant loss and continuity risks for our business identified and analysed. We operate a ‘three-line of defence’ risk management model: we have identified our top ten key risks, we provide control through frontline staff, compliance and risk management functions, and additional oversight through auditors and Directors.

We support this risk management model with an employee culture in which our risk strategy is firmly embedded and clearly communicated. Risk management is closely integrated within our operations through the attendance of our Risk & Compliance Director at the Executive Committee and all sub-committees. In addition, it is our policy to focus on investment-grade institutions, and only deal with those banks that are generally considered to be both stable and systemically important.

As part of this ongoing risk management strategy, we continue to monitor the ten most significant risks for our business as follows:

Risk	Control strategy
<p><b>Business Continuity Risk</b> Losses arising from disruption of business or system failures, including people, systems or infrastructure failures.</p>	<p>All IT is supported by an offsite recovery centre that is designed to ensure records are secured and operations can be recovered. The Bank has an IT Disaster Recovery plan that has been the subject of a satisfactory audit review.</p> <p>The Bank has enhanced recovery plans by contracting with a work area recovery provider to enable staff to continue to operate in London and Manchester in the event of any interruption or office access restriction.</p> <p>Remote access services for some critical actions have been implemented with HSBC to ensure that these transactions can be performed in the event that systems are lost.</p>
<p><b>Documentation Risk</b> Documentation risk comprises four areas of risk: Breach of data handling rules according to the Data Protection Act (DPA); PRA and FCA Record Keeping Rules; Accuracy; and Archiving and Recovery.</p>	<p>Our strategy incorporates clear policies and procedures, and document maker/checker requirements. Systemic record retention procedures have been established to ensure that records are retained for all systemic activity, currently indefinitely. The Bank has strict policies and procedures to ensure compliance with the Data Protection Act. These include system controls and safeguards that restrict the misuse of data. Documents are required to be the subject of compliance and senior manager review and oversight. Data is held securely on systems and is ‘backed up’ on secure and remote locations to ensure that records can be recovered in the event of loss.</p>
<p><b>Regulatory Risk</b> Impact of New Regulation; Regulatory Returns; Licensing and Authorisation; and Compliance with Laws and Regulations.</p>	<p>Regulation requirements are documented in the Compliance Policy and Anti Money Laundering/ Combatting the Financing of Terrorism Policy. All new and existing employees are required to review these requirements on a regular basis and, when joining the Bank, identify new rules and amendments to ensure we maintain the highest standards in this important area.</p> <p>An update is provided monthly to the senior management on all new regulatory changes.</p>



Risk	Control strategy
<p><b>Financial Crime Risk</b> The risk of: Internal Staff Theft and False Accounting; Third Party Fraud; Management Fraud; Cybercrime; and a failure to prevent corruption and bribery as detailed in the Bribery Act 2010.</p> <p>Losses typically involving at least one external third party and/or involving internal staff due to fraud, misappropriation of property or breach of regulations or Bank policy. Cybercrime is criminal activity performed using computers and the internet. This includes stealing from online bank accounts and non-monetary offences, such as creating and distributing viruses.</p>	<p>The Bank has an active monitoring plan to identify 'phishing' site activity and takes immediate action to have these sites removed.</p> <p>The Bank cannot prevent the proliferation of these sites and phishing activity on the internet, and the threat will therefore not be contained and will persist. Front office and back office segregation and four eyes principle controls exist over transactions. Security checks on identity are required to be performed. Call back procedures are performed for payments and all other instructions. The threshold for these controls is subject to periodic change. Internet controls are in place to ensure appropriate security checks are required to be satisfied by customers.</p>
<p><b>Liquidity Risk</b> Liquidity risk is the risk that the Bank is unable to meet its payment obligations when they fall due and to replace funds when they are withdrawn. There are two forms of liquidity risk: market liquidity and funding liquidity.</p>	<p>The Bank has a high level of cash holding, above the required regulatory standards, and is not highly leveraged.</p> <p>The Finance Director monitors the Bank's position according to Individual Liquidity Adequacy Assessment (ILAA) and Individual Capital Adequacy Assessment Process (ICAAP). The Asset and Liabilities Committee (ALCO) meets regularly to review positions. The PRA approved the Bank's ICAAP modelling and stress testing in early 2015.</p>
<p><b>Credit Risk</b> Credit risk is a combination of the following: Unauthorised lending; Base rate lending changes; Country or Sovereign Risk; Concentration Risk; New Products; Collateral; and Credit Default.</p>	<p>A risk review is conducted at the design stage for each new product/service to identify risks. The Credit Risk team undertakes an analysis of the counterparty risks to provide an independent critical analysis of business, financial, management and security risks to formulate a structured view on the realistic probability of default and loss in the event of any default of the counterparty.</p> <p>The Credit Risk team monitors the value of ongoing security. The risk assessment process requires that each credit proposition is reviewed and approved by the Management Credit Committee.</p>
<p><b>Counterparty Risk</b> The Counterparty Exposure Limit refers to the maximum transaction exposure the Bank can have to a counterparty and a requirement to perform ongoing due diligence on trading counterparties and determine the risk on complex transactions.</p>	<p>Credit limits are monitored by the Credit Risk and Finance Department. Limits are publicised to the Treasury team to assist with compliance and adherence. New online and real-time systems are being improved which support adherence to these limits. The Bank employs highly qualified Treasury personnel who are supervised by the MD/CEO of the Bank.</p>

Risk	Control strategy
<p><b>Staff Competence Risk</b> Staff Competence Risk covers: Training and Competence; Health and Safety; Resourcing; and Remuneration.</p>	<p>All senior appointments are the subject of review and approval by the parent, PRA and FCA, and the MD/CEO of the Bank. All staff appointments are the subject of review and interview by the CEO/MD together with appropriate EXCO members.</p> <p>A wider programme of personal development is being managed to improve broader competency amongst Bank employees. The Bank has a policy of reward and remuneration that sits in the upper quartile of industry expectations.</p>
<p><b>Key Person Risk</b> The risk covers the need for Succession Planning and Professional Indemnity Insurance. The primary reason for business succession planning is to assure that business risk is minimised and is focused on identifying specific back-up candidates for given senior management positions.</p>	<p>Senior roles and positions are supported by deputy appointments; therefore the loss of one individual is unlikely to give rise to immediate disruption.</p> <p>Increasing investment by the Bank in formal training and qualifications across the Bank is increasing the skills and knowledge set and the ability of staff to cover roles. Personal development plans are in place for all staff to ensure that appropriate personal skills development is taking place.</p> <p>The Bank has established good working relations with recruitment agencies and candidates can be readily identified to provide replacement cover if required.</p>
<p><b>Strategic Risk</b> The loss resulting from a strategy that is defective, ineffective or inappropriate. This includes consideration of: competitor analysis; capital availability; political influence and change; industry; technology and innovation; and customer demand and requirement.</p>	<p>The Bank is a wholly owned subsidiary of an established Nigerian bank which remains committed and supportive of the development of the UK Bank.</p> <p>The Bank operates a robust five-year planning process which takes all strategic risks into account.</p> <p>The ICAAP and ILAA are prepared on an annual basis and fully reviewed and updated each quarter at ALCO, and any changes presented to Board meetings each quarter.</p> <p>The IT Steering Committee reviews the prioritisation and management of IT projects to ensure that appropriate resource is applied to the most important and priority needs of the Bank and customers.</p>

## Board of Directors



**1. MR HERBERT WIGWE****Chairman and Non-Executive Director**

Herbert Wigwe is the CEO of Access Bank, one of Nigeria's top five banking institutions which has set itself the goal of becoming the world's most respected African bank. Following a more than 25 year career in financial services including over a decade as Deputy Managing Director, Herbert was appointed CEO and Group Managing Director in January 2013.

Herbert Wigwe began his career at Coopers & Lybrand, Lagos as a management consultant, later qualifying as a Chartered Accountant. After a period at Capital Bank he joined GT Bank where he spent over a decade working in corporate and institutional banking including three years as Executive Director in charge of institutional banking. In 2002 Herbert co-led the acquisition and was given the mandate by the Board to transform a relatively small bank into a world-class financial service provider.

Since then Herbert has been part of a team which has revolutionised the Nigerian banking sector. As Deputy Managing Director Herbert had responsibility for overseeing and providing strategic direction for the Bank; for the subsidiaries; and for increasing market share. As one of Nigeria's foremost corporate bankers he helped develop some of Africa's biggest companies in the construction, telecommunications, energy and oil and gas sectors through a unique model which involved understanding and providing financial support and expertise throughout a company's value chain.

Herbert also served as the Chairman of Access Bank (Ghana) Limited and Access Investment & Securities Limited. He is a Board Member of Nigerian Mortgage Refinance Company and a member of the advisory Board for Friends Africa. He is a Fellow of the Institute of Chartered Accountants of Nigeria (ICAN – FCA), a Fellow of The Institute of Credit Administration, and an Honorary member of the Chartered Institute of Bankers of Nigeria. Herbert has a degree in accountancy from the University of Nigeria, an MA in Banking and Finance from the University College of North Wales, an MSc in Financial Economics from the University of London, and alumnus of the Harvard Business School.

**2. MR DEREK ROSS****Independent Non-Executive Director**

Derek Ross has 43 years' experience in banking, corporate treasury and finance. He is a Chartered Accountant, a Chartered Management Accountant and a Fellow of the Association of Corporate Treasurers. He is a retired Partner of Deloitte London, where he was responsible for the Capital Markets and Risk practice and where his clients included most of the major banks and over a quarter of the Top 100 companies. He has served on the Boards of Nationwide Building Society and Friends Life, and is currently on the Boards, and Chairs the Audit Committees of GE Capital Bank, Sumitomo Mitsui Banking Corporation Europe and Depository Trust and Clearing Corporation.

**3. MR TIM WADE****Independent Non-Executive Director**

Tim Wade was formerly a Managing Director of AMP Limited, responsible for the Group's banking operations in the UK and Australia. Previously, Tim was Chief Financial Officer of Colonial Limited, where he was an Executive Director of Colonial State Bank Limited. Before that, Tim worked at Arthur Andersen in Melbourne and Singapore where he became a Partner in 1992. Tim is qualified as a lawyer and an accountant, and has a long career in financial services around the world. Tim is Chairman of the Credit and Remuneration Committees of The Access Bank UK Limited.

Tim is an Independent Non-Executive Director at Resolution Limited, Macquarie Bank International Limited and Monitise PLC. He Chairs the Audit Committee of all three companies. He is also the Chair of the Board of Governors of Coeliac UK.

**4. MR OBINNA NWOSU****Non-Executive Director**

Obinna Nwosu was appointed the Group Deputy Managing Director and Chief Operating Officer of Access Bank Group in December 2013. Obinna has over two decades of banking experience spanning banking operations, sales, and relationship management, garnered from Guaranty Trust Bank and Access Bank. He joined Access Bank in 2002 as a Senior Manager after nine years at Guaranty Trust Bank. Obinna was a director of several Access Bank subsidiaries including WAPIC Insurance and the banking subsidiaries in Rwanda and Burundi. He holds an MBA (Management) and a Second Class Upper Degree in Accountancy from University of Nigeria, Nsukka. Obinna has attended several Executive Management and Leadership Development programmes in leading international institutions.

Obinna was Divisional Head, Retail Banking of Access Bank until December 2012 when he undertook a post-graduate programme in Public Policy at Columbia University, New York.

**5. MR JAMIE SIMMONDS****Chief Executive Officer/Managing Director**

Jamie Simmonds was appointed the founding Chief Executive Officer/Managing Director of The Access Bank UK Limited in January 2008. He is an alumnus of Harvard Business School Executive Management Programme. Jamie is also an Associate of the Chartered Institute of Bankers, a Certified Financial Adviser and also a member of the Association of Foreign Bankers.

He has enjoyed a career spanning 39 years in financial services, holding a series of director roles for National Westminster, Coutts, Royal Bank of Scotland, Gerrards and Close Brothers. He has a proven track record in the startup and turnaround of financial service businesses, delivering sustainable benefits for all stakeholders. He has extensive knowledge of both Corporate, Retail and Private Banking services.

**6. MR SEAN MCLAUGHLIN****Finance Director**

Sean McLaughlin is a Chartered Accountant with excellent financial and operational management skills. He has over 18 years of proven success gained in senior positions with international investment banking institutions. He qualified with Deloitte, and worked as a senior manager specialising in the auditing of complex banking and securities firms. He spent ten years at Credit Lyonnais Securities as Finance Director, where he also had responsibility for the settlements and middle office departments. He then worked for five years at Robert W Baird Limited, the UK subsidiary of the US investment bank, as Chief Operating Officer with responsibility for all operational functions. Prior to joining Access in 2008 he spent two years with an internet start-up developing a property trading exchange dealing with small institutions and investors.

# Strategic report

## The Directors of The Access Bank UK Limited have pleasure in presenting their Strategic report for the year ended 31 December 2014.

### Business review

#### Principal activities

The Access Bank UK Limited (the 'Bank') is a wholly owned subsidiary of Access Bank Plc, a bank incorporated in Nigeria (the 'parent bank'). Access Bank Plc ranks among the top four banks in Nigeria by many metrics.

The Bank was authorised by the Financial Services Authority ('FSA') on 12 August 2008. Following the reorganisation of the Regulatory Regime in the UK on 1 April 2013 with the introduction of Twin Peaks regulation, the Bank is currently regulated by the Prudential Regulation Authority ('PRA') and the Financial Conduct Authority ('FCA'). The Bank is authorised to undertake a wide range of banking activities. The Permissions granted to the Bank are set out on the FCA website at: <http://www.fsa.gov.uk/register/firmPermissions.do?sid=197517>

The Bank was established to provide trade finance, treasury services, correspondent banking, commercial banking, private banking, and asset management to corporate and personal customers, and seeks to differentiate itself from other banks currently operating in the UK through excellence in customer service, with a focus on establishing strong relationships with all our customers.

#### Performance of the Bank in 2014

The financial statements for the year ended 31 December 2014 are shown on pages 31 to 55. During the year the Bank grew operating income by 37% from £10.9m to £15.0m, and profit before tax by 138% from £2.1m to £5.0m. The statement of comprehensive income is set out on page 31.

The Bank saw growth in net fee and commission income by 13% from £7.1m to £8.0m, reflecting growth in trade finance activity and asset management activity. Net interest income showed a significant increase of 94% from £3.3m to £6.4m, reflecting the increase in the loans to correspondent banks and customers during the year. A further analysis of income is included in notes 4 and 5 of the financial statements. This increase was achieved whilst still operating within the moderate risk appetite set by the UK Board.

The Bank continues to keep a firm control on costs, which rose by 13% during the year, which is a rate significantly behind the rate of growth of income.

During the year the Bank launched a Fixed Term Deposit product targeted at the UK retail market, with a view to developing the funding base of the Bank. Deposits for this product continue to grow at a satisfactory rate.

The Bank's management monitors the business of the Bank using a range of measures, including key performance indicators, which are prepared and presented to management on a monthly basis, and which include the following:

Ratio	2014	2013
Cost to income	<b>66.67%</b>	80.77%
Return on average shareholders' equity	<b>9.04%</b>	5.34%
Loans to deposit	<b>78.27%</b>	20.92%
Non interest income/total operating income	<b>57.19%</b>	70.03%

Return on average shareholders' equity is calculated as the profit before tax for the year divided by the average of the opening and closing shareholders' funds for the year. The improvement in the return reflects the significant increase in the Bank's operating income and the improving cost to income ratio.

The improvement in the cost to income ratio is as a result of the 37% growth in income during the year whilst costs were well controlled and increased by 13% as noted above.

During the year, the ratio of loans to deposits increased to 78.27%, primarily as a result of the provision of short-term trade finance related loans to customers and correspondent banks (including Access Bank Plc), following the successful negotiation of the underlying trade finance instruments. These trade loans are typically for a period of 90 days or less.

### Regulatory capital

The Bank manages its capital to ensure that it can meet its regulatory capital requirements, and that it will be able to continue as a going concern. As at 31 December 2014 the Bank's equity shareholders' funds stood at £57.2m.

The Internal Capital Adequacy Assessment Process ('ICAAP') is the process under which the management of the Bank oversees and regularly assesses:

- the Bank's processes, strategies and systems;
- the major sources of risk to the Bank's ability to meet its liabilities as they fall due;
- the results of internal stress testing of these risks; and
- the amounts and types of financial and capital resources and whether they are adequate to cover the nature and level of the risks to which the Bank is exposed.

These risks are continually assessed in line with the Bank's business, and include credit risk, market risk, and liquidity risk (further discussed in note 23).

As at 31 December 2014 the Bank's regulatory capital base was £57.0m and the Bank had a Tier 1 capital ratio of 23.88%.

### Liquidity

The Individual Liquidity Adequacy Assessment ('ILAA') is the process under which the management of the Bank oversees and regularly assesses:

- the Bank's liquidity management framework;
- the quantification of the Bank's liquidity risks;
- the effects of stress testing on these liquidity risks;
- how the Bank seeks to mitigate these risks; and
- the level of liquidity buffer required in light of these risks.

An analysis of the liquidity risks faced by the Bank and the liquidity position as at 31 December 2014 is set out in note 23 of the audited financial statements. The Bank undertakes daily liquidity compliance monitoring to ensure that funds are properly managed and PRA liquidity limits are fully met at all times.

Note 23 of the audited financial statements shows the liquidity maturity profile of the Bank, with a strong short and medium-term net liquidity position, once the liquidity buffer assets held by the Bank are taken into account. Of the Bank's assets £283m (61%) had a contractual maturity date of less than three months, and only £83m (18%) had a contractual maturity date of more than one year. This latter figure includes £33m of US and UK Treasury Bills held to meet the PRA's liquidity requirements, and £25m of loans that were either secured on investment properties in the United Kingdom, or portfolios held by the Asset Management Division.

Included in the total of available for sale investments were £68m of government securities that constituted eligible liquidity buffer securities, which were held to meet the PRA's liquidity requirements, and which were available to be realised on demand.

### Principal risks and uncertainties

The management of the business and the execution of the Bank's strategy are subject to a number of risks. The principal risks that the Bank faces vary across the different businesses and include credit risk and liquidity risk. Risks are formally reviewed by the Board Risk and Audit Committee, and appropriate processes put in place to manage and mitigate these risks. The Bank has adopted the Three Lines of Defence risk management framework which is familiar in the UK financial services environment.

Further details of the risks faced by the Bank and the Three Lines of Defence risk management framework are set out in note 23 of the audited financial statements.

The Bank's management and governance arrangements are designed to ensure that the Bank complies with the relevant legislation and regulation within the UK.

# Strategic report

## continued

### Strategy and future developments

In its first five years of operations from 2008, the Bank achieved its initial objective of providing a credible and sustainable OECD hub to grow the international business of Access Bank Group. In 2013 the Directors began the process of building on this platform with the goal of creating the most profitable Nigerian bank in the UK, and increasing the UK contribution to parent bank Group performance, and this process continued in 2014.

To guide progress towards this new goal, in late 2013 the Bank developed a second five-year plan that embodies the same principles that have guided the development to date. The Bank will continue to follow a relationship-based banking model, growing its business through the depth and quality of customer relationships, maintaining a moderate appetite for risk.

The second five-year plan covering the period 2014 to 2018 assumes that the Bank will continue to work closely with fellow Access Bank Group companies in a number of key areas: to access the growing opportunities primarily in Nigeria and Ghana; to develop the private bank and investment products into an increased share of the affluent professional market in these countries; and to continue to diversify income streams by leveraging the profile and credibility established for the Bank.

The Directors believe that the outlook for the Bank is a positive one. In 2014 the Bank outperformed the projections for the year included in the Bank's second five-year plan. In recent years Nigeria's growth has increasingly been a key theme of the global economy and it is seen as representing one of the economies with strong growth potential. Whilst the recent decline in the global oil price has had an impact on the Nigerian economy, the growth rate for Nigerian GDP is still projected at approximately 5% for 2015. The Bank will therefore continue to have a key role to play in the increased flow of trade to and from the country.

The Bank will also continue to leverage the brand recognition that it enjoys in its chosen markets to broaden its base of trade finance and commercial banking customers. The Bank's success in expanding the scope of its trade finance, correspondent and syndication businesses demonstrates the potential that exists in these areas, and helps to ensure that as in the first five years, the growth that the Bank delivers will continue on a sustainable basis.

In December 2014 the Bank was granted permission by the PRA to offer regulated mortgages, and this activity will be commenced in the second quarter of 2015.

Approved by the Board of Directors and signed on behalf of the Board.



**J. Simmonds**

Director  
20 April 2015



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Guided by our values

# PROFESSIONALISM

- Putting our best foot forward in everything we do, especially in high-pressure situations
- Consistently bringing the best of our knowledge and expertise to the table in all of our interactions with our stakeholders
- Setting the highest standards in our work ethic, behaviours and activities, in the way we treat our customers and – just as importantly – each other
- Putting our customers' needs ahead of our own
- Maintaining composure and clear thinking at all times
- Ensuring continuous learning; through continuous growth and career development.



# Directors' report

## The Directors of The Access Bank UK Limited have pleasure in presenting their Directors' report and audited financial statements for the year ended 31 December 2014.

### Principal activities, results and future developments

Details of the Bank's principal activities, results and future developments are detailed in the Bank's Strategic report.

### Dividend

No dividends were paid during the year. The Directors do not recommend a final dividend on ordinary shares to be paid in respect of the year.

### Political contributions and charitable donations

During the year the Bank made charitable donations of £2,000 (2013: nil). No political donations were made during the year (2013: nil).

### Directors

The Directors, who served throughout the year and up to the date of the signing of the financial statements, were as follows:

<b>H. Wigwe</b>	Chairman
<b>O. Nwosu</b>	Non-Executive Director – appointed 25 April 2014
<b>D. Ross</b>	Independent Non-Executive Director
<b>T. Wade</b>	Independent Non-Executive Director
<b>J. Simmonds</b>	Chief Executive Officer/Managing Director
<b>S. McLaughlin</b>	Finance Director

### Directors' indemnities

The Bank has made qualifying third party indemnity provisions for the benefit of its Directors during the year, and these remain in force at the date of this Report.

### Future prospects and going concern

The Directors have undertaken a detailed review of the Bank's business model, profitability, capital and liquidity. As at 31 December 2014 the Bank had a high capital adequacy ratio that was significantly in excess of the minimum regulatory capital requirements, and it is the intention of the Directors that this will be maintained at satisfactory levels in the future. In addition, as at 31 December 2014 the Bank maintained liquidity buffer assets significantly in excess of the minimum regulatory requirements, and the Directors intend to ensure that the Bank maintains a strong liquidity position to enable it to meet its obligations as they fall due.

The Directors believe that the Bank is well placed to continue to manage its business risks successfully and to trade profitably, and they are confident that the business model is robust and sustainable in the current environment. There are currently no plans to terminate or significantly curtail the Bank's activities, and consequently the Directors have adopted the going concern basis in preparing the financial statements of the Bank.

### Disclosure of information to auditors

The Directors who held office at the date of approval of this Directors' report confirm that, so far as they are aware, there is no relevant audit information of which the Bank's auditors are unaware, and that each Director has taken all steps that he ought to have taken as a director to make himself aware of any relevant audit information, and to establish that the Bank's auditors are aware of that information.

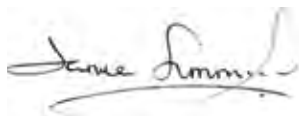
### Independent auditors

The auditors, PricewaterhouseCoopers LLP, have indicated their willingness to continue in office, and a resolution that they be re-appointed will be proposed at the Board, Risk and Audit Committee.

### Internal audit

The Bank has engaged Grant Thornton to perform internal audit services for the Bank. The Bank's Risk and Audit Committee is responsible for approving the annual budget for internal audit and it has confirmed that it is satisfied that internal audit has the appropriate resources to undertake its role effectively.

Approved by the Board of Directors and signed on behalf of the Board.



### J. Simmonds

Director  
20 April 2015

Company Registration No. 06365062

# Statement of Directors' responsibilities

## in respect of the Directors' report and financial statements

### **The Directors are responsible for preparing the Strategic report, Directors' report and the financial statements in accordance with applicable law and regulations.**

Company law requires the Directors to prepare financial statements for each financial year. Under that law the Directors have prepared the financial statements in accordance with International Financial Reporting Standards ('IFRSs') as adopted by the European Union. Under company law the Directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the Bank for that period. In preparing these financial statements, the Directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- state whether applicable International Financial Reporting Standards ('IFRSs') as adopted by the European Union have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The Directors are responsible for keeping adequate accounting records that are sufficient to show and explain the Bank's transactions and disclose with reasonable accuracy at any time the financial position of the Bank and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the Bank and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

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Guided by our values

# LEADERSHIP

- Leading by example, leading with guts
- Being first, being the best, sometimes being the only
- Courage to be the change we want to see
- Setting the standard
- Challenging the status quo
- Market-making
- Self-awareness in being able to maintain a balanced assessment of externalities and costs incurred in the pursuit of leadership.





# Independent Auditor's report

## to the members of The Access Bank UK Limited

### Report on the financial statements

#### Our opinion

In our opinion The Access Bank UK Limited's (the 'Bank') financial statements (the 'financial statements'):

- give a true and fair view of the state of the Bank's affairs as at 31 December 2014 and of its profit and cash flows for the year then ended;
- have been properly prepared in accordance with International Financial Reporting Standards ('IFRSs') as adopted by the European Union; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

#### What we have audited

The Access Bank UK Limited's financial statements comprise:

- the statement of comprehensive income for the year ended 31 December 2014;
- the statement of financial position as at 31 December 2014;
- the statement of changes in equity for the year ended 31 December 2014;
- the statement of cash flows for the year ended 31 December 2014; and
- the notes to the financial statements, which include a summary of significant accounting policies and other explanatory information.

The financial reporting framework that has been applied in the preparation of the financial statements is applicable law and IFRSs as adopted by the European Union.

In applying the financial reporting framework, the Directors have made a number of subjective judgements, for example in respect of significant accounting estimates. In making such estimates, they have made assumptions and considered future events.

#### Opinion on other matter prescribed by the Companies Act 2006

In our opinion, the information given in the Strategic report and the Directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements.

#### Other matters on which we are required to report by exception

##### Adequacy of accounting records and information and explanations received

Under the Companies Act 2006 we are required to report to you if, in our opinion:

- we have not received all the information and explanations we require for our audit; or
- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns.

We have no exceptions to report arising from this responsibility.

#### Directors' remuneration

Under the Companies Act 2006 we are required to report to you if, in our opinion, certain disclosures of Directors' remuneration specified by law are not made. We have no exceptions to report arising from this responsibility.

### Responsibilities for the financial statements and the audit

#### Our responsibilities and those of the Directors

As explained more fully in the Statement of Directors' responsibilities set out on page 27, the Directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view.

Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland) ('ISAs (UK & Ireland)'). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors

This report, including the opinions, has been prepared for and only for the Bank's members as a body in accordance with Chapter 3 of Part 16 of the Companies Act 2006 and for no other purpose. We do not, in giving these opinions, accept or assume responsibility for any other purpose or to any other person to whom this report is shown or into whose hands it may come save where expressly agreed by our prior consent in writing.

#### What an audit of financial statements involves

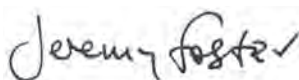
We conducted our audit in accordance with ISAs (UK & Ireland). An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of:

- whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed;
- the reasonableness of significant accounting estimates made by the Directors; and
- the overall presentation of the financial statements.

We primarily focus our work in these areas by assessing the Directors' judgements against available evidence, forming our own judgements, and evaluating the disclosures in the financial statements.

We test and examine information, using sampling and other auditing techniques, to the extent we consider necessary to provide a reasonable basis for us to draw conclusions. We obtain audit evidence through testing the effectiveness of controls, substantive procedures or a combination of both.

In addition, we read all the financial and non-financial information in the Report and Financial Statements to identify material inconsistencies with the audited financial statements and to identify any information that is apparently materially incorrect based on, or materially inconsistent with, the knowledge acquired by us in the course of performing the audit. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.



#### Jeremy Foster

(Senior Statutory Auditor)  
for and on behalf of PricewaterhouseCoopers LLP  
Chartered Accountants and Statutory Auditors, London  
20 April 2015



# Statement of comprehensive income

for the year ended 31 December 2014

	Note	Year ended 31 December 2014 £	Year ended 31 December 2013 £
<b>Income</b>			
Interest income	4	7,517,695	4,153,676
Interest expense		(1,092,637)	(880,425)
Net interest income		6,425,058	3,273,251
Fee and commission income	5	8,144,614	7,109,252
Fee and commission expense	5	(132,147)	(3,260)
Net fee and commission income		8,012,467	7,105,992
Other income		572,048	542,284
<b>Operating income</b>		<b>15,009,573</b>	<b>10,921,527</b>
<b>Expenses</b>			
Personnel expenses	7	(6,720,147)	(5,931,291)
Depreciation and amortisation	8	(199,511)	(269,224)
Other expenses		(3,086,511)	(2,620,964)
Total expenses		<b>(10,006,169)</b>	<b>(8,821,479)</b>
Operating profit before tax		5,003,404	2,100,048
Taxation	10	(1,028,899)	225,000
<b>Profit for the year</b>		<b>3,974,505</b>	<b>2,325,048</b>
<b>Other comprehensive income</b>			
<b>Items that may be subsequently reclassified to profit or loss</b>			
Change in value of available-for-sale financial assets		(300,069)	26,575
<b>Total comprehensive income for the year</b>		<b>3,674,436</b>	<b>2,351,623</b>

The notes on pages 35 to 55 form an integral part of these financial statements.

# Statement of financial position


As at 31 December 2014

	Note	31 December 2014 £	31 December 2013 £
<b>Assets</b>			
Cash at bank		33,102,658	37,950,040
Money market placements		35,898,420	347,300,011
Loans and advances to banks	11	223,036,626	85,397,214
Loans and advances to customers	12	94,704,132	25,766,240
Available for sale investments	13	69,735,372	73,879,976
Held to maturity investments	14	6,205,839	11,110,070
Property, plant and equipment	15	622,084	236,708
Intangible assets	16	108,586	152,911
Other assets	17	2,898,790	3,252,566
Deferred tax asset		85,101	1,114,000
<b>Total assets</b>		<b>466,397,608</b>	<b>586,159,736</b>
<b>Liabilities</b>			
Deposits from banks	18	324,355,083	406,144,327
Deposits from customers	19	81,587,463	125,201,842
Other liabilities	20	3,275,850	1,308,791
<b>Total liabilities</b>		<b>409,218,396</b>	<b>532,654,960</b>
<b>Equity</b>			
Share capital	24	58,000,000	58,000,000
Retained earnings		(547,493)	(4,521,998)
Available for sale reserve		(273,295)	26,774
<b>Total equity attributable to the equity holders of the Bank</b>		<b>57,179,212</b>	<b>53,504,776</b>
<b>Total liabilities and equity</b>		<b>466,397,608</b>	<b>586,159,736</b>

The notes on pages 35 to 55 form an integral part of these financial statements.

The financial statements were approved by the Board of Directors and authorised for issue on 20 April 2015.

They were signed on its behalf by:



**J. Simmonds**

Managing Director/Chief Executive Officer

20 April 2015



**S. McLaughlin**

Finance Director

Company Registration No. 06365062

# Statement of changes in equity

For the year ended 31 December 2014

	Share capital £	Retained earnings £	Available for sale reserve £	Total equity £
<b>Balance as at 1 January 2014</b>	58,000,000	(4,521,998)	26,774	53,504,776
Profit for the year	-	3,974,505	-	3,974,505
Other comprehensive income for the year	-	-	(300,069)	(300,069)
Total comprehensive income for the year	-	3,974,505	(300,069)	3,674,436
Proceeds from shares issued	-	-	-	-
<b>Balance at 31 December 2014</b>	<b>58,000,000</b>	<b>(547,493)</b>	<b>(273,295)</b>	<b>57,179,212</b>

	Share capital £	Retained earnings £	Available for sale reserve £	Total equity £
<b>Balance as at 1 January 2013</b>	32,000,000	(6,847,046)	199	25,153,153
Profit after tax for the year	-	2,325,048	-	2,325,048
Other comprehensive income for the year	-	-	26,575	26,575
Total comprehensive income for the year	-	2,325,048	26,575	2,351,623
Proceeds from shares issued	26,000,000	-	-	26,000,000
<b>Balance at 31 December 2013</b>	<b>58,000,000</b>	<b>(4,521,998)</b>	<b>26,774</b>	<b>53,504,776</b>

The notes on pages 35 to 55 form an integral part of these financial statements.

# Statement of cash flow

For the year ended 31 December 2014

	Note	Year ended 31 December 2014 £	Year ended 31 December 2013 £
<b>Cash flows from operating activities</b>			
<b>Profit before tax</b>		<b>5,003,404</b>	<b>2,100,048</b>
Adjustments for:			
Depreciation	15	93,171	80,377
Amortisation	16	106,340	188,847
<b>Operating cash flows before movements in working capital</b>			
Changes in money market placements		311,401,591	(10,476,689)
Changes in loans and advances to banks and customers		(206,577,304)	(41,011,934)
Changes in other assets		353,776	(511,511)
Changes in deposits from banks		(81,789,244)	82,586,073
Changes in deposits from customers		(43,614,379)	27,716,157
Changes in other liabilities		1,967,059	(376,096)
		<b>(18,258,501)</b>	<b>57,926,000</b>
Taxation paid		-	-
<b>Net cash inflow (used in)/generated from operating activities</b>		<b>(13,055,586)</b>	<b>60,295,272</b>
<b>Cash flows from investing activities</b>			
Net disposal/(purchase) of investment securities		8,748,766	(57,879,815)
Purchase of property, plant and equipment		(478,547)	(33,772)
Purchase of intangible assets		(62,015)	(7,592)
<b>Net cash generated from/(used in) investing activities</b>		<b>8,208,204</b>	<b>(57,921,179)</b>
<b>Cash flows from financing activities</b>			
Net proceeds from issue of share capital		-	26,000,000
Repayment of subordinated liabilities		-	(9,233,610)
<b>Net cash inflows generated from financing activities</b>		-	16,766,390
Net (decrease)/increase in cash and cash equivalents		<b>(4,847,382)</b>	<b>19,140,483</b>
Cash and cash equivalents at the beginning of the year		37,950,040	18,809,557
<b>Cash and cash equivalents at the end of the year</b>		<b>33,102,658</b>	<b>37,950,040</b>

The notes on pages 35 to 55 form an integral part of these financial statements.

# Notes to the financial statements

For the year ended 31 December 2014

## 1. General information

The Access Bank UK Limited (the 'Bank') is a Company incorporated in the United Kingdom under the Companies Act 2006. It is a private company limited by shares. The address of the registered office is 4 Royal Court, Gadbrook Way, Gadbrook Park, Northwich, Cheshire, CW9 7UT. The parent and ultimate parent undertaking is Access Bank Plc, a bank incorporated in Nigeria. The Bank primarily provides trade finance, treasury services, correspondent banking, commercial banking, private banking, and asset management to corporate and retail customers.

The following new and revised Standards and Interpretations have been adopted in the current year. Their adoption has not had any significant impact on the amounts reported in these financial statements but may impact the accounting for future transactions and arrangements.

- Amendments to IAS 32 on Financial Instruments asset and liability offsetting (effective 1 January 2014).
- Amendment to IAS 36 'Impairment of Assets' on recoverable amount disclosures (effective 1 January 2014).

The Bank is not required to adopt the following Standards and Interpretations which are issued by IASB but not yet effective (and in some cases had not yet been endorsed by the EU):

- IFRS 9 'Financial Instruments' (effective for accounting periods beginning on or after 1 January 2018).

IFRS 9 addresses the classification, measurement and recognition of financial assets and liabilities. It replaces the guidance in IAS 39. IFRS 9 retains but simplifies the mixed measurement model and establishes three primary measurement categories for financial assets: amortised cost, fair value through other comprehensive income and fair value through profit and loss. The basis of classification depends on the entity's business model and contractual cash flow characteristics of the financial asset.

There is also a new expected credit losses model that replaces the incurred loss impairment model used in IAS 39.

For financial liabilities there were no changes to classification and measurement except for the recognition of changes in own credit risk in other comprehensive income, for liabilities designated at fair value through profit or loss.

The Bank is yet to fully assess IFRS 9's impact but it is not expected to be material.

- IFRS 15 'Revenue from Contracts' (effective for accounting periods beginning on or after 1 January 2017).

This replaces IAS 18 'Revenue' and IAS 11 'Construction Contracts'. IFRS 15 establishes principles for reporting useful information about the nature, amount, timing and uncertainty of revenue and cash flows arising from the entity's contracts with customers. Revenue is recognised at an amount that reflects the consideration to which the entity expects to be entitled in exchange for goods and services. Financial instruments, leases and insurance contracts are out of scope and so this standard is not expected to have an impact on the Bank.

## 2. Basis of preparation and significant accounting policies

### Basis of preparation

The principal accounting policies applied in the preparation of these financial statements are set out below. These policies have been consistently applied to all years presented, unless otherwise stated.

The financial statements have been prepared and approved by the Directors in accordance with International Financial Reporting Standards ('IFRSs') and IFRS Interpretations Committee ('IFRS IC') as adopted by the European Union and the Companies Act 2006 applicable to companies reporting under IFRS.

The financial statements have been prepared under the historical cost accounting convention as modified by the revaluation of available for sale financial assets and derivative financial instruments at fair value through profit or loss.

### Going concern

The Bank's business activities, together with the factors likely to affect its future development, performance and position are set out in the Strategic report on pages 22 to 24. Note 23 to the financial statements includes the Bank's financial risk management objectives, details of its financial instruments and hedging activities, and its exposures to credit and liquidity risk.

The Bank has considerable financial resources. As a consequence, the Directors believe that the Bank is well placed to manage its business risks successfully.

After making enquiries, the Directors have a reasonable expectation that the Bank has adequate resources to continue in operational existence for the foreseeable future. Accordingly, they continue to adopt the going concern basis in preparing the financial statements.

### Foreign currency translation

The financial statements are presented in sterling, which is the Bank's functional and presentation currency; transactions in foreign currencies are initially recorded at the rate of exchange ruling at the date of transaction. Monetary assets and liabilities denominated in foreign currencies are retranslated into sterling at the balance sheet date. Non-monetary assets and liabilities are translated into sterling at the effective historical rate used on the date of initial recognition.

Exchange differences arising on the settlements of monetary items and on the retranslation of monetary items are included in the profit or loss for the year.

### Changes in accounting policy

There have been no changes in accounting policy during the year.

### Presentation of financial statements

The Bank has applied revised IAS 1 'Presentation of Financial Statements'.

### Revenue recognition

Revenue is measured at the fair value of the consideration received or receivable for providing loans, overdrafts and other banking services in the normal course of business, net of discounts and VAT if applicable.

# Notes to the financial statements continued

For the year ended 31 December 2014

## 2. Basis of preparation and significant accounting policies (continued)

### Interest income and expense

Interest income and expense for all interest bearing financial instruments are recognised in interest and similar income and interest expenses and similar charges in the income statement using the effective interest rates of the financial assets or financial liabilities to which they relate.

### Fee and commission income

The Bank earns fee income from services it provides to its customers. Fee income is accounted for as follows:

- i. if the income is earned on the execution of a significant act, it is recognised as revenue when the significant act has been completed (for example, fees arising on negotiating a transaction for a third party, such as the arrangement for the acquisition of securities);
- ii. if the income is earned as services are provided, it is recognised as revenue as the services are provided (for example, documentary credit confirmation fees, custody and banking service fees); and
- iii. if the income is an integral part of the effective interest rate of a financial instrument, it is recognised as an adjustment to the effective interest rate (for example, loan origination fees) and recorded over the period for which the service is provided.

### Cash and cash equivalents

For the purpose of the statement of cash flows, cash and cash equivalents are deemed to comprise cash at other banks repayable on demand.

### Financial instruments

Financial assets and financial liabilities are recognised in the Bank's statement of financial position when the Bank becomes a party to the contractual provisions of the instrument.

### Financial assets and liabilities

On initial recognition, financial assets are classified into fair value through profit or loss ('FVTPL'), available for sale financial assets, held to maturity investments or loans and receivables. Financial liabilities are measured at amortised cost, except for trading liabilities and other financial liabilities designated at fair value through profit or loss on initial recognition which are held at fair value. The Bank initially recognises loans and receivables and deposits when the Bank becomes a party to the contractual provisions of the instrument. Regular way purchases and sales of securities and other financial assets and trading liabilities are recognised on trade date, being the date that the Bank is committed to purchase or sell an asset.

The Bank derecognises a financial asset only when the contractual rights to the cash flows from the asset expire; or it transfers the financial asset and substantially all the risks and rewards of ownership of the asset to another entity. If the Bank neither transfers nor retains substantially all the risks and rewards of ownership and continues to control the transferred asset, the Bank recognises its retained interest in the asset and an associated liability for amounts it may have to pay. If the Bank retains substantially all the risks and rewards of ownership of a transferred financial asset, the Bank continues to recognise the financial asset and also recognise a collateralised borrowing for the process received.

Financial liabilities are derecognised when they are extinguished (i.e. when the obligation is discharged), cancelled or expire.

### Financial instruments at FVTPL

Financial instruments are classified as at FVTPL where the financial instrument is either held for trading or it was designated by management as being at FVTPL on initial recognition.

A financial instrument is classified as held for trading if:

- it has been acquired principally for the purpose of selling in the near future; or
- it is a part of an identical portfolio of financial instruments that the Bank manages together and has a recent actual pattern of short-term profit-taking; or
- it is a derivative that is not designed and effective as a hedging instrument.

A financial instrument other than a financial instrument held for trading may be designated as at FVTPL upon initial recognition if:

- such designation eliminates or significantly reduces a measurement or recognition inconsistency that would otherwise arise; or
- the financial instrument forms part of a group of financial assets or financial liabilities or both, which is managed and its performance is evaluated on a fair value basis, in accordance with the Bank's documented risk management or investment strategy, and information about the Bank is provided internally on that basis; or
- it forms part of a contract containing one or more embedded derivatives, and IAS 39 'Financial Instruments: Recognition and Measurement' permits the entire combined contract (asset or liability) to be designated as at FVTPL.

Financial instruments at FVTPL are stated at fair value, with any resultant gain or loss recognised in profit or loss. The net gain or loss recognised in profit or loss incorporates any dividend or interest on the financial instrument.

### Use of effective interest method

The effective interest method is a method of calculating the amortised cost of a financial asset and of allocating interest income over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash receipts (including all fees payable or receivable that form an integral part of the effective interest rate, transaction costs and other premiums or discounts) through the expected life of the financial asset, or, where appropriate, a shorter period.

Income is recognised on an effective interest basis for debt instruments other than those financial assets classified as at FVTPL.

### Held to maturity

Non-derivative financial assets with fixed or determinable payments and fixed maturity that the Bank has the positive intention and ability to hold to maturity are classified as held-to-maturity investments. Held-to-maturity investments are recorded at amortised cost using the effective interest method less any impairment, with revenue recognised on an effective yield basis.



#### Available for sale

Available for sale financial assets are non-derivatives. These assets are initially recognised at fair value, with subsequent changes recognised in equity until the financial assets are derecognised or impaired at which time the cumulative gain or loss previously recognised in equity is recognised in statement of comprehensive income.

#### Loans and receivables

Trade receivables, loans, and other receivables that have fixed or determinable payments that are not quoted in an active market are classified as loans and receivables. Loans and receivables are measured at amortised cost using the effective interest method, less any impairment. Interest income is recognised by applying the effective interest rate, except for short-term receivables when the recognition of interest would be immaterial.

#### Collateral and other credit enhancements

The Bank holds collateral against loans and advances to customers in the form of cash margins, pledges/liens over deposits, mortgage, interests over property, and other registered securities over assets and guarantees. The Bank accepts guarantees mainly from well reputed local or international banks, financial institutions, and well established local or multinational organisations. Estimates of fair value are based on the value of collateral assessed at the time of borrowing which are updated during annual reviews.

The Bank may hold collateral against loans and advances and other exposures to banks in the form of pledges/liens over deposits and other registered securities, and guarantees.

It is the Bank's policy to ensure that loans are extended to customers within their capability to service interest and repay principal instead of relying excessively on collateral. Accordingly, depending on customers' credit worthiness and the type of product, facilities may be unsecured.

#### Impairment of financial assets

Financial assets, other than those at FVTPL, are assessed for indicators of impairment at each balance sheet date. Financial assets are impaired where there is objective evidence that, as a result of one or more events that occurred after the initial recognition of the financial asset, the estimated future cash flows of the investment have been impacted.

For bonds classified as AFS, a significant or prolonged decline in the fair value of the security below its cost is considered to be objective evidence of impairment. For all other financial assets, including redeemable notes classified as AFS and finance lease receivables, objective evidence of impairment could include:

- significant financial difficulty of the issuer or counterparty; or
- default or delinquency in interest or principal payments; or
- it becoming probable that the borrower will enter bankruptcy or financial re-organisation.

When an AFS debt instrument is considered to be impaired, cumulative gains previously recognised in equity are reclassified to profit or loss in the period.

With the exception of AFS equity instruments, if, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognised, the previously recognised impairment loss is reversed through profit or loss to the extent that the carrying amount of the investment at the date the impairment is reversed does not exceed what the amortised cost would have been had the impairment not been recognised.

In respect of AFS equity securities, impairment losses previously recognised through profit or loss are not reversed through profit or loss. Any increase in fair value subsequent to an impairment loss is recognised directly in equity.

#### Financial liabilities and equity

Financial liabilities and equity instruments are classified according to the substance of the contractual arrangements entered into.

#### Equity instruments

An equity instrument is any contract that evidences a residual interest in the assets of the Bank after deducting all of its liabilities.

Equity instruments issued by the Bank are recorded at the proceeds received, net of direct issue costs.

#### Financial guarantee contract liabilities

Financial guarantee contract liabilities are measured initially at their fair values and are subsequently measured at the higher of:

- the amount of the obligation under the contract, as determined in accordance with IAS 37 'Provisions, Contingent Liabilities and Contingent Assets'; and
- the amount initially recognised less, where appropriate, cumulative amortisation recognised in accordance with the revenue recognition policies set out above.

#### Other financial liabilities

Financial liabilities, including borrowings, are initially measured at fair value, net of transaction costs. Financial liabilities are subsequently measured at amortised cost using the effective interest method, with interest expense recognised on an effective yield basis. The effective interest method is a method of calculating the amortised cost of a financial liability and of allocating interest expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash payments through the expected life of the financial liability, or, where appropriate, a shorter period.

# Notes to the financial statements continued

For the year ended 31 December 2014

## 2. Basis of preparation and significant accounting policies (continued)

### Derivative financial instruments

The Bank may enter into a variety of derivative financial instruments to manage its exposure to interest rate and foreign exchange rate risk, including foreign exchange forward contracts, interest rate swaps and foreign currency options. Further details of derivative financial instruments are disclosed in note 20 to the financial statements.

Derivatives are initially recognised at fair value at the date a derivative contract is entered into and are subsequently remeasured to their fair value at each balance sheet date. A derivative with a positive fair value is recognised as a financial asset whereas a derivative with a negative fair value is recognised as a financial liability. The resulting gain or loss is recognised in profit or loss immediately unless the derivative is designated and effective as a hedging instrument, in which event the timing of the recognition in profit or loss depends on the nature of the hedge relationship. A derivative is presented as a non-current asset or a non-current liability if the remaining maturity of the instrument is more than 12 months and it is not expected to be realised or settled within 12 months. Other derivatives are presented as current assets or current liabilities.

Derivative assets and liabilities are only offset if the transactions are with the same counterparty, a legal right of offset exists and the parties intend to settle on a net basis.

### Valuation of financial instruments

The Bank measures fair values using the following fair value hierarchy that reflects the significance of the inputs used in making the measurements.

Level 1: Valuation derived from unadjusted quoted market prices in an active market for an instrument.

Level 2: Valuation where quoted market prices are not available or where the instrument is traded in a market that is not considered to be active or valuation techniques are used to determine fair value and where these techniques use inputs that are based significantly on observable market data.

Level 3: Valuation techniques using significant unobservable inputs. This category includes all instruments where the valuation technique includes inputs not based on observable data and the unobservable inputs have a significant effect on the instrument's valuation. This category includes instruments that are valued based on quoted prices for similar instruments where significant unobservable adjustments or assumptions are required to reflect differences between the instruments.

### Property, plant and equipment

Property, plant and equipment are stated at cost less depreciation calculated on a straight-line basis to write off the assets over their estimated useful lives as follows:

Computer equipment	3 years
Furniture, fixtures and fittings	5 years
Motor vehicles	4 years
Leasehold improvements	Over the period of the lease

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Bank and the cost of the item can be measured reliably. All other repairs and maintenance are charged to the income statement during the financial period in which they are incurred. The asset's residual values and useful lives are reviewed, and adjusted if appropriate, at each balance sheet date.

Assets that are subject to depreciation or amortisation are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount. The recoverable amount is the higher of the asset's fair value less costs to sell and value in use. Gains and losses on disposals are determined by comparing proceeds with carrying amount. These are included in the income statement.

### Intangible assets

Intangible assets are stated at cost or fair value on recognition less accumulated amortisation and any impairment in value.

Amortisation is calculated so as to write off the cost or valuation of intangible assets over their estimated useful lives, using the straight-line method, on the following bases:

Software	5 years
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### Trade and other payables and receivables

Trade and other payables and receivables are initially measured at fair value, and are subsequently measured at amortised cost, using the effective interest rate method.

### Impairment of non-financial assets

The Bank reviews the carrying amounts of its assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss, if any.

Recoverable amount is the higher of fair value less costs to sell and value in use. In assessing the value in use, the estimated future cash flows are discounted to their present value using a discount rate that reflects current market assessments of the time value of money and the risks specific to the asset.

If the recoverable amount of an asset is estimated to be less than the carrying amount, the asset is written down to its recoverable amount. An impairment loss is recognised as an expense.

### Provisions

Provisions are recognised when the Group has a present obligation as a result of a past event, and it is probable that the Group will be required to settle that obligation. Provisions are measured at the Directors' best estimate of the expenditure required to settle the obligation at the balance sheet date, and are discounted to present value where the effect is material.

### Current and deferred tax

Tax currently payable is based on taxable profit for the year. Taxable profit differs from net profit as reported in the income statement because it excludes items of income or expense that are taxable or deductible in other years and it further excludes items that are never taxable or deductible. The group's liability for current tax is calculated using tax rates that have been enacted or substantively enacted by the balance sheet date.

Deferred tax is recognised in respect of unutilised tax losses and temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes.

A deferred tax asset is recognised for unused tax losses, tax credits and deductible temporary differences to the extent that it is probable that future taxable profits will be available against which they can be utilised.

The carrying amount of deferred tax assets is reviewed at each balance sheet date and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered.

Deferred tax is measured at the tax rates that are expected to be applied to the temporary differences when they reverse, based on the laws that have been enacted or substantively enacted by the reporting date.

Deferred tax assets and liabilities are offset if there is a legally enforceable right to offset current tax liabilities against current tax assets, and they relate to income taxes levied by the same tax authority on the same taxable entity, or on different tax entities, but they intend to settle current tax liabilities and assets on a net basis or their tax assets and liabilities will be realised simultaneously.

### Share capital

Ordinary shares are classified as equity. Incremental costs directly attributable to the issue of new ordinary shares or options are shown in equity as a deduction, net of tax, from the proceeds.

### Pension costs

The Bank operates a defined contribution pension scheme for all staff. The cost of the scheme is equal to the contributions payable to the scheme for the accounting period and is recognised within 'Personnel Expenses' in the income statement. The Bank has no further obligation once the contributions have been paid.

### Restricted share plan

The Bank operates a share based compensation plan under which it receives services from employees as consideration for shares in Access Bank Plc. The shares vest after three years and are settled in cash at the end of the vesting period. The shares are valued at market price and any gains and losses are recognised in other comprehensive income. As the shares are cash settled, over the course of the vesting period a liability is recognised in the statement of financial position and an expense is recognised in the statement of comprehensive income in operating expenses. Should any employee within the scheme leave the Bank within the vesting period, the shares may be forfeited.

### 3. Critical accounting judgements and key sources of estimation uncertainty

The Bank's principal accounting policies are set out above. UK Company Law and IFRS require the Directors to select suitable accounting policies, apply them consistently and make judgements and estimates that are reasonable and prudent. Where accounting standards are not specific and management have to choose a policy, International Accounting Standard ('IAS') 8 'Accounting Policies, Changes in Accounting Estimates and Errors' requires them to adopt policies that will result in information that is relevant, reliable, free from bias, prudent and complete in all material respects. The Directors consider that the critical accounting judgements and estimates which have the most significance for the financial statements are in relation to deferred tax losses, and the valuation of Level 2 financial instruments.

# Notes to the financial statements continued

For the year ended 31 December 2014

## 4. Interest income

	2014 £	2013 £
<b>Derived from</b>		
Cash and cash equivalents	3,299	1,386
Loans and advances to banks	2,116,125	1,228,276
Loans and advances to customers	4,728,014	2,260,891
Investment securities	670,257	663,123
<b>Total interest income</b>	<b>7,517,695</b>	<b>4,153,676</b>

## 5. Fee and commission income and expense

	2014 £	2013 £
<b>Derived from</b>		
Trade finance	7,295,200	6,132,734
Funds transfer	334,179	349,271
Other	515,235	447,247
<b>Total fees and commission income</b>	<b>8,144,614</b>	<b>7,109,252</b>
Fee and commission expense on trade finance	(132,147)	(3,260)
<b>Net fees and commission income</b>	<b>8,012,467</b>	<b>7,105,992</b>

## 6. Business and geographical segments

The Bank has one main activity, banking, which is carried out in the United Kingdom.

## 7. Information regarding Directors and employees

Employment costs are as follows:

	2014 £	2013 £
<b>Personnel expenses</b>		
Wages and salaries	5,524,588	4,784,110
Pension costs – defined contribution scheme	421,747	392,222
Social security costs	563,662	552,043
Other personnel expenses	210,150	202,916
<b>Total personnel expenses</b>	<b>6,720,147</b>	<b>5,931,291</b>

Included in wages and salaries is the sum of £160,000 (2013: nil) in respect of bonuses that have been deferred for three years.

A share based payments scheme was launched in 2014 for eligible Directors and employees. Shares of Access Bank Plc, the ultimate parent, are acquired; allotted to the Director's and employees, valued at market price; and settled in cash at the end of the vesting period (three years). 5,418,085 shares (valued at £125,033 as at 31 December 2014) were granted in 2014. No shares were forfeited in the year.

**7. Information regarding Directors and employees** (continued)

	2014	2013
Number of employees at year end	98	89
Average number of employees during the year	96	87

During the year, there were an average of 44 (2013: 38) employees involved in fee-earning roles and 52 (2013: 49) in administration.

Included within employment costs are:

Directors' remuneration and fees	2014 £	2013 £
Fees	140,000	140,000
Other emoluments	941,394	851,845
Pension contributions	61,611	59,817
	1,143,005	1,051,662

The highest paid Director received emoluments excluding pension contribution totalling £619,384 (2013: £552,175) and pension of £36,410 (2013: £35,350). Retirement benefits are accrued under defined contribution schemes.

**8. Operating profit before tax**

	2014 £	2013 £
<b>Operating profit before tax is stated after charging</b>		
Depreciation	93,171	80,377
Amortisation	106,340	188,847

**9. Auditor's remuneration**

	2014 £	2013 £
<b>Fees payable to company's auditor for the audit of the financial statements</b>		
Audit of these financial statements	69,000	67,000
Audit of the year end group reporting package	20,000	20,000
Audit of the half year group reporting package	35,000	35,000
Total auditor's remuneration	124,000	122,000

The costs of the audit of the half year reporting package were incurred by the Bank and recharged to Access Bank Plc.

**10. Taxation**

	2014 £	2013 £
<b>Current tax</b>		
Current tax on profits for the year	1,028,899	-
Total current tax	1,028,899	-
Origination of timing differences	-	(225,000)
Total deferred tax	-	(225,000)
Income tax expense/(credit)	1,028,899	(225,000)

# Notes to the financial statements continued

For the year ended 31 December 2014

## 10. Taxation (continued)

The tax on the Bank's profit before tax differs from the theoretical amount that would arise using the weighted average tax rate applicable to profits as follows:

	2014 £	2013 £
Profit before tax	5,003,404	2,100,048
Reconciliation of effective tax rate: Corporation tax at 21.5% (2013: 23.25%)		
Tax effect of:		
Expenses not deductible for tax purposes	23,747	1,373
Capital allowances less than depreciation	(70,580)	27,252
Taxable losses utilised	-	(516,886)
Deferred tax asset recognised	-	(225,000)
Income tax expense/(credit)	1,028,899	(225,000)

	2014 £	2013 £
Deferred tax asset		
Balance as at 1 January	1,114,000	889,000
Debited/credited to comprehensive income	(1,028,899)	225,000
Balance as at 31 December	85,101	1,114,000

The Directors have reviewed the level of the deferred tax asset carried forward and believe that this is fairly stated. The recovery of the recognised asset is dependent on the expected generation of future taxable profits.

The current expectation of future taxable profits is based upon forecasts of current and future revenue growth and is based on a number of assumptions such as the volume of trade finance activity, growth in the volume of assets under management and the loan and deposit portfolios as well as management's assessment of likely interest rate movements. Were any of these assumptions to change, the size of the recognised deferred tax asset might be decreased.

The amount of the tax losses not yet recognised as at 31 December 2014 is £nil (2013: £nil) based on current tax rates.

The main rate of corporation tax for the tax year beginning 1 April 2014 was reduced to 21% and this resulted in a weighted average rate of 21.5% for 2014 (2013: 24.5%).

## 11. Loans and advances to banks

	2014 £	2013 £
Bank overdrafts	-	-
Bank loans	223,036,626	85,397,214
	223,036,626	85,397,214

Loans and advances to banks are categorised as 'loans and receivables' in accordance with IAS 39. See note 2 for definition.

As at 31 December 2014 there were no impaired loans (2013: nil). The fair value of the cash collateral held and the maturity profile of these loans is discussed in note 23.



**12. Loans and advances to customers**

	2014 £	2013 £
Commercial loans and advances	68,023,024	14,369,446
Loans secured on investment property	20,413,905	7,745,291
Other secured personal loans	6,267,203	3,651,503
	94,704,132	25,766,240

Loans and advances to customers are categorised as 'loans and receivables' in accordance with IAS 39. See note 2 for definition.

As at 31 December 2014 there were no impaired loans (2013: nil). The maturity profile of these loans is disclosed in note 23.

**13. Available for sale investments**

	2014 £	2013 £
Treasury bills and government bonds	61,764,428	72,593,353
Bank bonds	7,970,944	1,286,623
	69,735,372	73,879,976

As at 31 December 2014 there were no impaired investments (2013: nil).

The maturity analysis of these available for sale investments is disclosed in note 23.

The Treasury bills and government bonds are held as part of the Bank's liquidity buffer.

**14. Held to maturity investments**

	2014 £	2013 £
Bank bonds	6,205,839	11,110,070
	6,205,839	11,110,070

No held to maturity investments were purchased in the year (2013: nil). The balance reduced as bonds were redeemed on maturity.

As at 31 December 2014 there were no impaired investments (2013: nil).

The maturity analysis of these held to maturity investments is disclosed in note 23.

# Notes to the financial statements continued

For the year ended 31 December 2014

## 15. Property, plant and equipment

	Leasehold improvements £	Computer equipment £	Motor vehicles £	Furniture, fixtures and fittings £	Capital work in progress £	Total £
<b>Cost</b>						
Balance at 1 January 2014	321,406	242,656	42,577	183,885	-	790,524
Additions	-	52,061	45,546	7,329	373,611	478,547
Disposals	-	-	-	-	-	-
Balance at 31 December 2014	321,406	294,717	88,123	191,214	373,611	1,269,071
Balance at 1 January 2013	319,341	235,138	52,393	176,326	-	783,198
Additions	2,065	7,518	16,630	7,559	-	33,772
Disposals	-	-	(26,446)	-	-	(26,446)
Balance at 31 December 2013	321,406	242,656	42,577	183,885	-	790,524
<b>Accumulated depreciation</b>						
Balance at 1 January 2014	(174,755)	(227,808)	(19,583)	(131,670)	-	(553,816)
Depreciation for the year	(26,894)	(25,158)	(16,433)	(24,686)	-	(93,171)
Disposals	-	-	-	-	-	-
Balance at 31 December 2014	(201,649)	(252,966)	(36,016)	(156,356)	-	(646,987)
Balance at 1 January 2013	(147,607)	(215,090)	(39,495)	(97,693)	-	(499,885)
Depreciation for the year	(27,148)	(12,718)	(6,534)	(33,977)	-	(80,377)
Disposals	-	-	26,446	-	-	26,446
Balance at 31 December 2013	(174,755)	(227,808)	(19,583)	(131,670)	-	(553,816)
<b>Net book value</b>						
<b>At 31 December 2014</b>	119,757	41,751	52,107	34,858	373,611	622,084
<b>At 31 December 2013</b>	146,651	14,848	22,994	52,215	-	236,708

Capital work in progress represents costs incurred in the upgrade of the Bank's IT infrastructure and will be depreciated when brought into use.

**16. Intangible assets**

	2014 £	2013 £
<b>Cost</b>		
Balance at the beginning of the year	1,058,492	1,050,900
Additions	62,015	7,592
Balance at the end of the year	1,120,507	1,058,492
<b>Accumulated amortisation</b>		
Balance at the beginning of the year	(905,581)	(716,734)
Amortisation for the year	(106,340)	(188,847)
Balance at the end of the year	(1,011,921)	(905,581)
<b>Net book value</b>		
Balance at the end of the year	108,586	152,911

The intangible assets relate to software licences purchased.

**17. Other assets**

	2014 £	2013 £
Derivative financial instruments (see note 21)	126,418	111,945
Accrued income	608,595	919,933
Amounts due from fellow group undertakings	1,163,340	1,345,815
Other receivables	340,070	431,865
Prepayments	660,367	443,008
	2,898,790	3,252,566

**18. Deposits from banks**

	2014 £	2013 £
Amounts due to group undertakings	233,299,932	329,658,812
Amounts due to other banks	91,055,151	76,485,515
	324,355,083	406,144,327

The maturity profile of these deposits is disclosed in note 23.

**19. Deposits from customers**

	2014 £	2013 £
Current accounts	58,471,864	72,787,382
Deposit accounts	23,115,599	52,414,460
	81,587,463	125,201,842

The maturity profile of these deposits is disclosed in note 23.

# Notes to the financial statements continued

For the year ended 31 December 2014

## 20. Other liabilities

	2014 £	2013 £
Trade creditors	15,426	36,816
Derivative financial instruments (see note 21)	896,015	125,284
Amounts due to fellow group undertakings	27,960	12,424
Social security and other taxes	318	159,642
Deferred income	530,860	149,104
Other creditors including accrued expenses	1,805,271	825,521
	3,275,850	1,308,791

## 21. Derivative financial instruments

	2014 £	2013 £
<b>Forward foreign currency contracts</b>		
Receivables	126,418	111,945
Payables	(896,015)	(125,284)

Derivative financial instruments consist of short-term forward contracts. Forwards are held for day-to-day cash management rather than for trading purposes and are held at fair value. These foreign exchange contracts have intended settlement dates within 12 months. This is the only category of derivative instruments held by the Bank as at 31 December 2014. All forward contracts are considered to be level 2, i.e. are priced with reference to observable market data.

## 22. Commitments and contingencies

### a) Pension commitments

The Bank provides a defined pension contribution scheme for all staff. The assets of the scheme are held separately from those of the Bank in independently administered funds. During the year, pension costs of £421,747 (2013: £392,222) were charged to the income statement. There was no pension creditor outstanding at the balance sheet date.

### b) Trade finance – contingent liabilities

	2014 £	2013 £
Letters of credit (including cash-backed)	147,856,306	152,111,010
Risk participation	3,510,330	29,595,329
Guarantees	3,815,132	6,652,238
	155,181,768	188,358,577

Included in letters of credit and guarantees are cash collateralised transactions amounting to £79,703,612 (2013: 92,091,488).

**22. Commitments and contingencies** (continued)

## c) Operating lease commitments

	2014 £	2013 £
<b>Non-cancellable operating lease payables</b>		
Less than 1 year	694,893	707,578
1 – 5 years	831,783	1,469,819
	<b>1,526,676</b>	<b>2,177,397</b>

The above table shows the total of future minimum lease payments under non-cancellable operation leases including value added tax. Significant lease payables relate to the Bank's leased properties. During the year, £606,901 (2013: £567,661) was recognised as an expense in the income statement in respect of operating leases.

**23. Financial instruments**

## a) Classifications and fair value

The accounting policies in note 2 describe how different classes of financial instruments are measured, and how income and expenses, including fair value gains and losses, are recognised.

*Financial instruments classification*

2014	Loans & receivables £	Financial assets at fair value through profit or loss £	Held to maturity investments £	Available for assets £	Total £
<b>Assets</b>					
Cash and cash equivalents	69,001,078	-	-	-	69,001,078
Loans and advances to banks	223,036,626	-	-	-	223,036,626
Loans and advances to customers	94,704,132	-	-	-	94,704,132
Derivatives	-	126,418	-	-	126,418
Investment securities	-	-	6,205,839	69,735,372	75,941,211
Other assets	2,112,005	-	-	-	2,112,005
<b>Total assets</b>	<b>388,853,841</b>	<b>126,418</b>	<b>6,205,839</b>	<b>69,735,372</b>	<b>464,921,470</b>

	Other financial liabilities at amortised cost £	Financial liabilities at fair value through profit or loss £	Total £
<b>Liabilities</b>			
Deposits from banks	324,355,083	-	324,355,083
Deposits from customers	81,587,463	-	81,587,463
Derivatives	-	896,015	896,015
Other liabilities	851,222	-	851,222
<b>Total liabilities</b>	<b>406,793,768</b>	<b>896,015</b>	<b>407,689,783</b>

# Notes to the financial statements continued

For the year ended 31 December 2014

## 23. Financial instruments (continued)

2013	Loans & receivables £	Financial assets at fair value through profit or loss £	Held to maturity investments £	Available for sale financial assets £	Total £
<b>Assets</b>					
Cash and cash equivalents	385,250,051	-	-	-	385,250,051
Loans and advances to banks	85,397,214	-	-	-	85,397,214
Loans and advances to customers	25,766,240	-	-	-	25,766,240
Derivatives	-	111,945	-	-	111,945
Investment securities	-	-	11,110,070	73,879,976	84,990,046
Other assets	2,647,139	-	-	-	2,647,139
<b>Total assets</b>	<b>499,060,644</b>	<b>111,945</b>	<b>11,110,070</b>	<b>73,879,976</b>	<b>584,162,635</b>

		Other financial liabilities at amortised cost £	Financial liabilities at fair value through profit or loss £	Total £
<b>Liabilities</b>				
Deposits from banks		406,144,327	-	406,144,327
Deposits from customers		125,201,842	-	125,201,842
Derivatives		-	125,284	125,284
Other liabilities		310,915	-	310,915
<b>Total liabilities</b>		<b>531,657,084</b>	<b>125,284</b>	<b>531,782,368</b>

### Valuation hierarchy

#### Financial assets and liabilities carried at fair value

The table below analyses the financial assets and liabilities of the Bank which are carried at fair value. They are categorised into levels 1 to 3 based on the degree to which their fair value is observable. The fair value measurement approach is recurring in nature.

2014	Level 1 £	Level 2 £	Level 3 £	Total £
<b>Financial assets at fair value through profit or loss</b>				
Derivatives	-	126,418	-	126,418
Available for sale financial assets:				
Debt securities	67,870,718	1,864,654	-	69,735,372
	67,870,718	1,991,072	-	69,861,790
<b>Financial liabilities at fair value through profit or loss</b>				
Derivatives	-	896,015	-	896,015
	-	896,015	-	896,015



**23. Financial instruments (continued)**

2013	Level 1 £	Level 2 £	Level 3 £	Total £
<b>Financial assets at fair value through profit or loss</b>				
Derivatives	-	111,945	-	111,945
Available for sale financial assets:				
Debt securities	72,593,353	1,286,623	-	73,879,976
	72,593,353	1,398,568	-	73,991,921
<b>Financial liabilities at fair value through profit or loss</b>				
Derivatives	-	125,284	-	125,284
	-	125,284	-	125,284

**b) Risk management**

The Bank's risk management function is the responsibility of the Risk and Compliance Director. The Risk and Compliance Department is delegated responsibility for the day-to-day monitoring of the individual risks by the Chief Executive Officer/Managing Director. The purpose of each of the areas is to ensure that market, credit, liquidity and operational risk in the Bank is kept within the guidelines set by the Board.

The Chief Executive Officer/Managing Director is responsible for providing an oversight function that will consider all the risks on a consolidated basis and, in this respect, chairs the main risk committees. The credit and market risk, and operational risk functions report to the Risk and Compliance Director.

In order to manage its risks, the Bank has adopted a Three Lines of Defence Model:

- The First Line of Defence is the framework for policies and procedures put in place by the Board, covering all the Bank's operations. Policies are developed covering all operational areas, as well as credit risk, liquidity risk, concentration risk, trading book risk and provisioning.
- The Second Line of Defence consists of the Risk and Compliance Department, which is in place to establish and oversee appropriate systems for the Bank in proportion to its scale, nature and complexity. Systems are in place to address credit risk, market risk, liquidity risk, and operational risk.
- The Third Line of Defence is the review of all the Bank's operations and risk management operations by the Risk and Audit Committee and the Internal Audit function.

**c) Credit risk**

The credit risk that the Bank faces arises mainly from trade finance, treasury activities and lending.

The credit risk function encompasses both strategic and operational areas of focus: strategic in the sense that it works closely with the Bank's executive in managing the risk appetite agreed by the Board, researching target markets and clients, reviewing the credit risk dimension of products and having overall responsibility for portfolio credit quality, monitoring and control; and operational in the sense that credit risk works closely with the front office relationship and sales teams, supporting the analysis of credit risk for business written, handling the overall risk assessment for transactions and approving or otherwise the writing and marking of credit exposure.

Several control frameworks are in place; examples include:

- maximum exposure guidelines relating to the exposures to any individual customer or counterparty;
- country risk policy specifying risk appetite by country and avoiding excessive concentration of credit risk in individual countries; and
- policies that limit financing to certain industrial sectors.

Multiple methodologies are used to inform the decision on individual large credits, including internal analysis, rating agency ratings, and for wholesale assets market information such as credit spreads. For smaller credits, a single source may suffice, such as the result from a rating agency. The Basel III approach is used to implement the standardised model.

# Notes to the financial statements continued

For the year ended 31 December 2014

## 23. Financial instruments (continued)

### Age analysis of past due but not impaired assets

The table below shows the age analysis of past due but not impaired risk assets. These relate to a number of customers for whom there is no recent history of default.

	2014 £	2013 £
Less than three months	860	8,283
Between three to six months	-	-
Over six months but less than one year	-	-
Over one year	-	-
	860	8,283

The table below shows the Bank's exposure to credit risk based on the markets and countries in which the Bank's customers conduct their business. The location for debt securities is measured based on the location of the issuer of the security.

	2014 £	2013 £
<b>Concentration by sector</b>		
Banks	308,001,832	485,452,035
Corporate	74,794,788	17,213,474
Government/Multilateral Development Banks	61,949,856	72,659,120
Retail	20,174,994	8,838,006
	464,921,470	584,162,635
<b>Concentration by location</b>		
Africa	269,098,372	97,263,755
Europe	61,425,912	334,645,734
Other	134,397,186	152,253,146
	464,921,470	584,162,635

The above sector and geographical analyses only include cash at bank and in hand, loans and advances to banks and to customers, financial assets held-to-maturity, financial assets available-for-sale and financial assets-derivatives.

The Bank extends credit facilities to quality rated and unrated counterparties. In respect of placements with market counterparties, all must have a Fitch (or equivalent) rating of no less than BBB-. In respect of banks for which correspondent banking services are provided, all rated counterparties must have a Fitch (or equivalent) rating of no less than B. As at 31 December 2014 99% of the Bank's cash and cash equivalents were held with high quality financial institutions, with ratings of A- or above (2013: 92%).

As at 31 December 2014, the Bank's maximum exposure to credit was £620m (2013: £773m), none of which was deemed to be impaired or doubtful (2013: nil). These amounts include all financial assets and trade commitments.

Total trade related exposure was £446m (2013: £288m) against which the Bank held cash collateral of £200m (2013: £132m).

Included in loans and advances to banks and customers are collateralised transactions amounting to £121m (December 2013: £41m).

## 23. Financial instruments (continued)

### d) Market risk

The market risk that the Bank faces is that changes in market prices, such as interest rates, foreign exchange rates and credit spreads, have an effect on Bank's income and the value of debt securities.

Management is managing and controlling market risk exposures and ensures that it is within acceptable parameters, while optimising the return on risk.

#### Foreign exchange risk

The Bank is exposed to foreign exchange risk to the extent of its open position in each non-sterling currency. The Bank has stipulated an internal limit for maximum open position and it is measuring and monitoring this open position on a daily basis. The Bank does not intend to hold securities or undertake any trading activity, and the only other source of foreign exchange risk to which it is exposed relates to its fulfilling of customer foreign exchange orders.

#### Assets and liabilities in foreign currency

The Bank manages its exposure to foreign exchange rate fluctuations by matching assets with liabilities in the same currency as far as possible.

	Sterling £	US Dollars £	Euro £	Other currencies £	Total £
<b>2014</b>					
<b>Assets</b>	34,714,601	421,742,405	8,270,058	194,406	464,921,470
<b>Liabilities</b>	49,382,650	343,002,176	15,291,242	13,715	407,689,783
<b>Foreign exchange forward contracts</b>	72,030,628	(78,881,690)	7,023,530	(172,468)	-
<b>Net financial assets/(liabilities)</b>	57,362,579	(141,461)	2,346	8,223	57,231,687
<b>2013</b>					
<b>Assets</b>	66,739,976	474,423,171	42,213,077	786,411	584,162,635
<b>Liabilities</b>	14,633,898	473,606,436	42,776,964	765,070	531,782,368
<b>Foreign exchange forward contracts</b>	253,868	(800,474)	543,874	2,732	-
<b>Net financial assets/(liabilities)</b>	52,359,946	16,261	(20,013)	24,073	52,380,267

A sensitivity analysis has been carried out on the foreign currency open position as at year end using a 10% increase/(decrease) in exchange rates and the foreign currency risk is considered to be immaterial.

#### Interest rate risk

Interest rate risk represents the sensitivity of the Bank to changes in interest rates. The principal risk to which non-trading assets and liabilities are exposed is the risk of loss from fluctuations in the future cash flows or fair values of financial instruments because of change in market interest rates. Interest rate risk is managed principally through monitoring interest rate gaps. The Bank's Asset and Liability Committee is the monitoring body for compliance with the Bank's policies and is assisted by Treasury in its day-to-day monitoring activities.

Overall non-trading interest rate risk positions are managed by the Treasury department, which uses advances to banks, deposits from banks, and derivative instruments to manage the overall position arising from the Bank's non-trading activities.

A sensitivity analysis has been carried out on floating rate assets and liabilities as at year end using a 100 basis points increase/(decrease) in interest rates and the interest rate risk is considered to be immaterial.

### e) Liquidity risk

Liquidity risk is the risk that the Bank will encounter difficulty in meeting obligations associated with its financial liabilities that are settled by delivery of cash or another financial asset. The Bank has documented a Liquidity Risk Policy and Liquidity Risk Appetite Statement, within the guidelines issued by the Prudential Regulation Authority. The Directors are primarily responsible for overseeing the implementation of the Liquidity Risk Policy of the Bank and ensuring that the Bank has appropriate procedures to ensure that the Bank's Liquidity Risk Appetite is met. The Bank measures and monitors the liquidity position on a daily basis. The Bank considers its funding ability before committing to additional credit facilities and closely monitors upcoming payment obligations.

# Notes to the financial statements continued

For the year ended 31 December 2014

## 23. Financial instruments (continued)

The Bank undertakes stress tests on its liquidity position which are incorporated into the Bank's Individual Liquidity Adequacy Assessment ('ILAA'). The Bank has also put in place contingency plans to meet its liquidity obligations under stressed scenarios. In addition to any Eligible Liquidity Buffer required by the Bank's ILAA, the Bank holds cash and near liquid assets (including marketable assets) equivalent to at least 10% of its deposit liabilities to meet its liquidity obligations. The liquidity positions are reported to the Board and the policy is reviewed periodically to meet the changing needs.

This table shows the liquidity analysis of financial assets and liabilities analysed based on their contractual maturity date. The figures are shown on an undiscounted basis, and there is no significant difference between the contractual amounts of financial liabilities and their carrying amount.

2014	Less than 3 months £	Between 3 & 12 months £	More than 12 months £	Carrying amount £
<b>Assets</b>				
Cash and cash equivalents	68,137,364	863,714	-	69,001,078
Loans and advances to banks	159,433,734	47,515,113	16,087,779	223,036,626
Loans and advances to customers	53,952,748	15,693,128	25,058,256	94,704,132
Derivatives	126,418	-	-	126,418
Investment securities	-	34,722,382	41,218,829	75,941,211
Other assets	1,727,746	152,819	231,440	2,112,005
<b>Total assets</b>	<b>283,378,010</b>	<b>98,947,156</b>	<b>82,596,304</b>	<b>464,921,470</b>
<b>Liabilities</b>				
Customer deposits	76,030,412	757,862	4,799,189	81,587,463
Deposits to other banks	180,363,217	143,991,866	-	324,355,083
Derivatives	896,015	-	-	896,015
Other liabilities	300,386	414,040	136,796	851,222
<b>Total liabilities</b>	<b>257,590,030</b>	<b>145,163,768</b>	<b>4,935,985</b>	<b>407,689,783</b>

Included in investment securities are £61.7m of Treasury bills and government bonds held on an available for sale basis, to meet liquidity buffer requirements, which can be drawn upon on demand.

2013	Less than 3 months £	Between 3 & 12 months £	More than 12 months £	Carrying amount £
<b>Assets</b>				
Cash and cash equivalents	381,790,328	3,459,723	-	385,250,051
Loans and advances to banks	61,660,627	17,569,727	6,166,860	85,397,214
Loans and advances to customers	7,811,692	6,912,976	11,041,572	25,766,240
Derivatives	75,676	36,269	-	111,945
Investment securities	5,224,162	62,622,218	17,143,666	84,990,046
Other assets	2,174,037	174,423	298,679	2,647,139
<b>Total assets</b>	<b>458,736,522</b>	<b>90,775,336</b>	<b>34,650,777</b>	<b>584,162,635</b>
<b>Liabilities</b>				
Customer deposits	123,724,391	1,477,451	-	125,201,842
Deposits to other banks	360,763,567	45,380,760	-	406,144,327
Derivatives	93,580	31,704	-	125,284
Other liabilities	310,915	-	-	310,915
<b>Total liabilities</b>	<b>484,892,453</b>	<b>46,889,915</b>	<b>-</b>	<b>531,782,368</b>

**23. Financial instruments (continued)****f) Capital management**

Capital is defined as the total of share capital, share premium, retained earnings and other reserves. Total capital at 31 December 2013 was £57,179,212 (2013: £53,504,776). Regulatory capital is determined in accordance with the requirements of the PRA in the UK. Total Regulatory Capital as at 31 December 2014 was £57,027,892 (2013: £53,351,865).

Capital adequacy and the use of regulatory capital are monitored regularly by the Bank's management, employing techniques based on the guidelines developed by the Basel Committee and the European Community Directives, as implemented by the PRA in the UK, for supervisory purposes. The PRA requires each bank to maintain a ratio of total regulatory capital to risk-weighted at or above a level determined for each institution.

Currently the Bank's regulatory capital consists solely of Tier 1 capital, which is the total issued share capital and retained earnings of the Bank, less intangible assets, deferred tax assets and unrealised gains on investment securities.

The Bank has calculated its regulatory capital as at 31 December 2014 in accordance with these definitions as laid out in the table below:

Capital resources	2014 £	2013 £
<b>Tier 1 capital</b>		
Shareholders' funds	57,179,212	53,504,776
Less:		
Intangible assets	(108,586)	(152,911)
CRD IV adjustments:		
Deferred tax	(85,101)	-
Unrealised gains	(4,466)	-
<b>Total Tier 1 capital</b>	<b>56,981,059</b>	<b>53,351,865</b>
<b>Total regulatory capital</b>	<b>56,981,059</b>	<b>53,351,865</b>

The Bank complied with its regulatory capital requirements throughout the year.

The Bank publishes its set of disclosures in accordance with Pillar 3 of the Basel III Capital measurement requirements on its website: [www.theaccessbankukltd.co.uk](http://www.theaccessbankukltd.co.uk)

**24. Share capital**

	Ordinary shares	
	No. of shares	Amount £
As at 1 January 2014	58,000,000	58,000,000
As at 31 December 2014	58,000,000	58,000,000

	Ordinary shares	
	No. of shares	Amount £
As at 1 January 2013	32,000,000	32,000,000
Proceeds from shares issued	26,000,000	26,000,000
As at 31 December 2013	58,000,000	58,000,000

At 31 December 2014 the issued share capital comprised 58,000,000 ordinary shares (2013: 58,000,000) with a par value of £1. All issued shares are fully paid.

The holders of ordinary shares are entitled to receive dividends as declared from time to time and are entitled to one vote per share at the meetings of the Bank. All shares rank equally with regards to the Bank's residual assets.

# Notes to the financial statements continued

For the year ended 31 December 2014

## 25. Related party transactions

Key management personnel are considered to be the Directors. Disclosures regarding Directors' emoluments and other transactions are given in note 7.

A number of banking transactions were entered into with related parties within the Access Bank Plc group in the normal course of business. These include loans and deposits and foreign currency transactions. Outstanding balances at the end of the year and related party income for the year are as follows:

	2014 £	2013 £
<b>Assets</b>		
Amounts due from parent bank	105,116,140	26,267,676
Amounts due from fellow subsidiaries	3,234,798	15,012,132
	108,350,938	41,279,808
<b>Liabilities</b>		
Amounts due to parent bank	203,822,475	290,470,096
Amounts due to fellow subsidiaries	29,477,457	39,188,716
	233,299,932	329,658,812
<b>Fees and commission income</b>		
Parent bank	2,046,308	1,756,571
Fellow subsidiaries	1,326,135	1,044,168
	3,372,443	2,800,739
<b>Interest income</b>		
Parent bank	1,418,962	490,172
Fellow subsidiaries	130,435	30,549
	1,549,397	520,721
<b>Interest expense</b>		
Parent bank	719,410	583,387
Fellow subsidiaries	47,423	913
	766,833	584,300

There was a mortgage approved and advanced to a director of the parent company during the year for £359,000 (2013: nil). As at 31 December 2014, there was a mortgage amount outstanding for £359,148 in respect of a director of the parent company (2013: nil).

Deposits by Directors as at 31 December 2014 were £111,674 (2013: £99,714) with the largest deposit as at year end being £44,573 (2013: £37,854).

There were no other related party transactions or balances requiring disclosure.

## 26. Fair values of financial instruments

Set out below is the year end comparison of book and fair values of all the Bank's financial instruments by category. The fair values are determined as stated below:

### Cash and cash equivalents

These consist of cash held in hand, balances held in nostro accounts with other banks and short-term placements with banks. The carrying amount of the cash balances and placements are deemed to be a reasonable representation and reasonable approximation of fair value respectively.

### Loans and advances to banks

These consist of loans granted to financial institutions. The carrying amount is deemed a reasonable approximation of their fair value.

## 26. Fair values of financial instruments (continued)

### Loans and advances to customers

These consist of loans granted to non bank customers. The carrying amount is deemed a reasonable approximation of their fair value.

### Financial assets – derivatives

These consist mainly of forward foreign exchange contracts. The book value is determined using the market spot rates as at the balance sheet date.

### Investment securities

These comprise available for sale and held to maturity debt securities. The basis of estimating the fair value of these assets is by ascertaining the market value as at balance sheet date. The book value of the held to maturity debt securities represents the total amortised costs of the asset as at the balance sheet date.

### Deposits from customers

These mainly comprise deposits taken from non bank customers and the carrying amount of these deposits is based on reasonable approximation of market value in the absence of which the Directors' estimation is used.

### Deposits from other banks

These mainly comprise deposits taken from financial institutions and the carrying amount of these deposits is based on reasonable approximation of market value in the absence of which the Directors' estimation is used.

### Financial liabilities – derivatives

These consist mainly of forward foreign exchange contracts. The book value is determined using the market spot rates as at the balance sheet date.

	2014 Book value £	2014 Fair value £	2013 Book value £	2013 Fair value £
<b>Assets</b>				
Cash and cash equivalents	69,001,078	69,001,078	385,250,051	385,250,051
Loans and advances to banks	223,036,626	223,036,626	85,397,214	85,397,214
Loans and advances to customers	94,704,132	94,704,132	25,766,240	25,766,240
Derivative financial instruments	126,418	126,418	111,945	111,945
Investment securities	75,941,211	75,913,698	84,990,046	85,247,374
Other assets	2,112,005	2,112,005	2,647,139	2,647,139
	464,921,470	464,893,957	584,162,635	584,419,963
<b>Liabilities</b>				
Deposits from customers	81,587,463	81,587,463	125,201,842	125,201,842
Deposits from banks	324,355,083	324,355,083	406,144,327	406,144,327
Derivative financial instruments	896,015	896,015	125,284	125,284
Other liabilities	851,222	851,222	310,915	310,915
	407,689,783	407,689,783	531,782,368	531,782,368

## 27. Subsidiary undertaking

The Bank has established two wholly owned subsidiaries, The Access Bank UK Nominees Ltd, to facilitate the Bank's private banking and asset management business and The Access EBT Ltd to serve as holding company for the Bank's employee share scheme. The subsidiaries are not operating companies and have both been incorporated in England and Wales with a share capital of £1 each.

## 28. Ultimate parent company and controlling party

The Bank's immediate and ultimate parent company and controlling party is Access Bank Plc, a bank incorporated in Nigeria. Group financial statements into which the Bank is consolidated are available from the Head Office, at Plot 999c, Danmole Street, Off Adeola Odeku/Idejo Street, Victoria Island, Lagos, Nigeria.



## Five-year record

Statement of financial position	31 December 2010	31 December 2011	31 December 2012	31 December 2013	31 December 2014
<b>Assets</b>					
Placements and cash at bank	190,851,184	228,477,528	355,632,879	385,250,051	69,001,078
Loans and advances to banks	26,222,781	64,014,531	23,397,055	85,397,214	223,036,626
Loans and advances to customers	6,872,330	29,385,087	46,754,465	25,766,240	94,704,132
Investment securities	23,608,301	35,295,237	27,083,656	84,990,046	75,941,211
Other assets	5,796,767	5,285,238	4,247,534	4,756,185	3,714,561
<b>Total assets</b>	<b>253,351,363</b>	<b>362,457,621</b>	<b>457,115,589</b>	<b>586,159,736</b>	<b>466,397,608</b>
<b>Liabilities</b>					
Deposits from banks	187,061,081	232,300,376	323,558,254	406,144,327	324,355,083
Deposits from customers	42,995,205	95,645,314	97,485,685	125,201,842	81,587,463
Other liabilities	1,214,603	1,498,396	1,684,887	1,308,791	3,275,850
<b>Total liabilities</b>	<b>231,270,889</b>	<b>329,444,086</b>	<b>422,728,826</b>	<b>532,654,960</b>	<b>409,218,396</b>
Shareholders' funds inc. subordinated liabilities	22,080,474	33,013,535	34,386,763	53,504,776	57,179,212
<b>Total liabilities and equity</b>	<b>253,351,363</b>	<b>362,457,621</b>	<b>457,115,589</b>	<b>586,159,736</b>	<b>466,397,608</b>

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